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Meeting ID: 967 7982 5185 Passcode: 465322 Find your local number: https://zoom.us/u/aegsD7HFRG

CONSENT AGENDA:

- 1. Approval of bills.
- 2. Approval of April Minutes

FINANCIAL REPORTS:

3. Approval of the April financial reports.

FACILITIES REPORT:

4. Facility report

OLD BUSINESS

- 5. Phase 0.5 project updates
- 6. Phase 1 Project Update
- 7. Griffin Dryer Presentation
- 8. Employee Incentive Pay Plan

New Business

9. Review Phase 0.5 finance options

MISCELLANEOUS:

10. Communications and future agenda items.

ADJOURNMENT:

11. Adjournment.

Randy Lindquist. Superintendent



TO Commissioners Date: 04/13/2023 Title: Bills

		Total Bills	\$	423,263.98
		Payroll	\$	8,499.49
		Total Payments	\$	431,763.47
Check Nbr	Check Date	Vendor name	Ch	eck Amount
ETF	05/01/2023	EMPLOYEE TRUST FUNDS	\$	1,993.82
IRS	05/01/2023	IRS - 941 V PAYMENT	\$	3,559.79
XCEL	05/15/2023	XCEL ENERGY	\$	5,719.03
XCEL	04/27/2023	XCEL ENERGY	\$	5,741.44
16090	04/21/2023	Tanner Coulson	\$	100.00
16091	04/21/2023	MARK ERLANDSON	\$	100.00
16092	04/21/2023	RANDY LINDQUIST	\$	100.00
16093	04/27/2023	B & B ELECTRIC INC	\$	819.84
16094	04/27/2023	CEM CORPORATION	\$	694.40
16095	04/27/2023	CITY OF RIVER FALLS	\$	1,240.32
16096	04/27/2023	COMMERCIAL TESTING LABORATORY, INC.	\$	1,072.00
16097	04/27/2023	GRAINGER	\$	209.21
16098	04/27/2023	GFL ENVIRONMENTAL	\$	84.53
16099	04/27/2023	GRAYMONT (WI) LLC	\$	6,944.65
16100	04/27/2023	HAWKINS, INC.	\$	8,130.48
16101	04/27/2023	HOFMEISTER OIL CO	\$	403.04
16102	04/27/2023	USA BLUE BOOK	\$	169.63
16103	04/27/2023	VILLAGE OF ELLSWORTH	\$	1,150.15
16104	04/27/2023	WISCONSIN DEPT. OF REVENUE	\$	50.05
16105	04/27/2023	Donohue & Associates, Inc	\$	53,347.82
16106	04/27/2023	CARD MEMBER SERVICES	\$	3,767.27
16110	04/30/2023	Synagro Technologies, Inc	\$	79,406.33
16111	05/15/2023	COORDINATED BUSINESS SYSTEMS	\$	58.44
16112	05/15/2023	GFL ENVIRONMENTAL	\$	91.00
16113	05/15/2023	GRAYMONT (WI) LLC	\$	13,595.31
16114	05/15/2023	HAWKINS, INC.	\$	13,818.50
16115	05/15/2023	HOFMEISTER OIL CO	\$	266.52
16116	05/15/2023	HUEBSCH	\$	504.36
16117	05/15/2023	McMaster-Carr	\$	789.57
16118	05/15/2023	POWERPLAN OIB	\$	114.57
16119	05/15/2023	SECURIAN FINANCIAL GROUP INC	\$	134.50
16120	05/15/2023	VILLAGE OF ELLSWORTH	\$	52,298.96
16121	05/15/2023	Waltz Ace Hardware	\$	32.56
16122	05/15/2023	ELLSWORTH PARTS CITY	\$	23.99
16123	05/15/2023	WE ENERGIES	\$	347.44
16124	05/15/2023	WM Metering Techonology	\$	290.13
16125	05/15/2023	R J Jurowski	\$	125,800.90
16126	05/15/2023	Donohue & Associates, Inc	\$	24,682.37

16127	05/15/2023	CITY OF RIVER FALLS	\$ 438.75
WI457	04/27/2023	Empower Retirement Deffered comp	\$ 650.00
WI457	05/01/2023	Empower Retirement Deffered comp	\$ 650.00
WIDOR	04/30/2023	WI DEPT REVENUE W/H TAX	\$ 575.86
MEDICA	04/27/2023	MEDICA	\$ 6,101.94
MEDICA	05/10/2023	MEDICA	\$ 6,101.94
VERIZON	05/15/2023	VERIZON WIRELESS	\$ 52.44
VERIZON	04/27/2023	VERIZON WIRELESS	\$ 52.44
AT&TPHONE	05/01/2023	AT&T PHONE	\$ 237.77
PRINCIPAL	05/01/2023	Principal Life Insurance	\$ 229.04
HEALTHPART	04/27/2023	HEALTH PARTNERS	\$ 361.95
AT&TINTERNET	05/01/2023	AT&T Internet	\$ 158.93

West Central Wisconsin Biosolids Facility

Commission meeting

April 20th, 2023

Board Members Present: Greg Engeset, Kevin Westhuis, Steve Skinner, John Bond, and Randy Lindquist. Gary Newton, absent. Others present: Eric Lynne (Donahue and Associates), Jonathan Sherwood (CLA, auditors), Rick Caruso, Bradley Vick, Aric Bergstrom, Chris Banks, and Kip Peters (on-line).

John Bond called meeting to order at 8:32 am at West Central Biosolids, Ellsworth, Wi

• Consent Agenda:

Approval of Bills: Motion was made and passed to approve February payments totaling \$197,988.76 M/S Greg/Steve – passed unanimously

• Approval of February 16th, March 7th, and March 16th Minutes M/S Steve/Greg

Financial Report:

Randy presented financial report as outlined in agenda packet. Billed revenues of \$296,442.51 and monthly expenses of \$248,555.88 M/S Steve/Greg – passed unanimously

Facilities Report:

715 loads and 5 million gallons processed so far for 2023. Up from last year.

Randy signed up for Starlink internet as other internet services have not been adequate. AT&T was just not fast enough. Continuing to work with Pierce/Pepin (Swiftcurrent internet) on extending service to the WCWBS facility.

Old Business:

Phase .05 Construction

• The job trailer for RJ Jurowski Construction is on-site and construction on phase .05 will be commencing soon.

Phase 1 Engineering update

• Eric Lynne of Donahue and Associates gave a presentation of what phase 1 may encompass, conceptual design, and cost estimates. Phase one cost estimate is now 22.9 million dollars.

The board listened, commented, and did not make any decisions about phase 1 at this time.

Baldwin Storage tank update

• Randy attended the Baldwin City Council meeting where this topic was discussed. Baldwin wants their tanks gone and the WCWBS board moved to abandon the idea of partnering with Baldwin for use of their old tanks. M/S Greg/Steve passed unanimously

New Business:

New Operator position in budget

• Randy announced that he is putting this position "on-hold" for 2023 and will revisit later.

Audit Review and Approval

- Auditor Jonathan Sherwood with CLA accounting went over the WCWBS audit and indicated that the accounting records are in great shape.
- We were under budget to run the plant by 68k in 2022.
- Over budget on capital costs. WCWBS used capital dollars to get phase .05 started.
- There is 2.9 million available in the replacement fund.
- Motion to accept the audit was moved, seconded, and passed unanimously. M/S Greg/Kevin

Revisit the "testing compensation" alternatives for employees of WCWBS.

• This item was tabled and River Falls is going to send Randy their "testing compensation" formula.

Commercial Lending Alternatives for phase .05

- Several banks have shown interest in loaning WCWBS the money needed to fund phase .05.
- Randy will be receiving formal interest in May.

Meeting adjourned. M/S Greg/Steve

WEST CENTRAL WISCONSIN BIOSOLIDS MEMBER AND NON-MEMBER SUMMARY BIOSOLIDS HAULING - 12 MONTH SUMMARY

GALLONS SUMMARY	January,2023	<u>February</u>	March	<u>April</u>	May	<u>June</u>	<u>July</u>	<u>August</u>	September	<u>October</u>	<u>November</u>	December,2023	<u>Total</u>	<u>% Mem</u>
MEMBER TOTAL	1,320,292	1,174,263	1,415,214	1,173,679									5,083,448	79.96
NON-MEMBER TOTAL	354,556	329,189	340,177	250,152									1,274,074	20.04
FACILITY TOTAL	1,674,848	1,503,452	1,755,391	1,423,831									6,357,522	100.00
TRUCKLOAD SUMMARY	<u>January,2023</u>	February	March	<u>April</u>	May	June	<u>July</u>	<u>August</u>	September	<u>October</u>	<u>November</u>	December,2023	<u>Total</u>	<u>% Mem</u>
MEMBER TOTAL	182	160	214	210									766	78.97
NON-MEMBER TOTAL	53	49	57	45									204	21.03
FACILITY TOTAL	235	209	271	255									970	100.00
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% SOLIDS SUMMARY	January,2023	February	March	<u>April</u>	May	June	<u>July</u>	August	September	<u>October</u>	November	December,2023	<u>Total</u>	
MEMBER TOTAL	2.92	2.83	2.74	2.83									2.83	
NON-MEMBER TOTAL	1.63	1.72	1.48	2.35									1.79	
FACILITY TOTAL	2.27	2.27	2.11	2.59									2.31	
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POUNDS SUMMARY	January 2023	February	March	April	May	June	July	August	September	October	November	December 2023	Total	% Mem

POUNDS SUMMARY	<u>January,2023</u>	<u>February</u>	<u>March</u>	<u>April</u>	May	June	July	August	September	<u>October</u>	<u>November</u>	December, 2023	<u>Total</u>	<u>% Mem</u>
MEMBER TOTAL	331,409	290,617	343,977	290,995									1,256,996	85.66
NON-MEMBER TOTAL	58,054	51,910	52,849	47,578									210,391	14.34
FACILITY TOTAL	389,462	342,527	396,826	338,572									1,467,388	100.00

WEST CENTRAL WISCONSIN BIOSOLIDS MEMBER AND NON-MEMBER SUMMARY BIOSOLIDS HAULING - GALLONS

MEMBERS	January,2023	February	March	<u>April</u>	May	June	July	August	September	October	November	December,2023	<u>Total</u>	<u>% Mem</u>	% Total
Amery	61,318	69,032	126,159	121,054									377,563	7.43	5.94
Baldwin	82,689	71,347	83,702	44,635									282,373	5.55	4.44
Ellsworth	114,078	83,119	84,168	67,744									349,109	6.87	5.49
Hudson	214,134	197,942	231,797	204,635									848,508	16.69	13.35
N. Richmond	221,902	176,840	238,766	205,454									842,962	16.58	13.26
Osceola	92,933	91,506	93,102	85,712									363,253	7.15	5.71
Prescott	55,977	61,543	55,886	69,073									242,479	4.77	3.81
River Falls	248,364	225,868	289,210	223,217									986,659	19.41	15.52
Roberts	14,906	29,720	32,351	20,915									97,892	1.93	1.54
Somerset	175,555	143,973	151,872	109,151									580,551	11.42	9.13
Spring Valley	38,436	23,373	28,201	22,089									112,099	2.21	1.76
Total - Members	1,320,292	1,174,263	1,415,214	1,173,679									5,083,448	100.00	79.96

NON-MEMBERS	January,2023	February	March	<u>April</u>	May	<u>June</u>	July	August	September	October	November	December,2023	Total	% Non-Mem	<u>% Total</u>
Eleva Strum															
Plum City	15,387	23,015	23,846	23,840									86,088	6.76	1.35
Hammond	48,310	54,701	41,066	10,438									154,515	12.13	2.43
Travel Center of A	15,497	7,756	22,100										45,353	3.56	0.71
Mondovi	67,838	60,123	63,554	47,808									239,323	18.78	3.76
Pepin	68,665	61,651	56,186	47,248									233,750	18.35	3.68
Mazeppa															
West Concord	12,239	5,772	5,610	5,789									29,410	2.31	0.46
Downsville															
Lake City	126,620	116,171	127,815	115,029									485,635	38.12	7.64
Total - Non-Members	354,556	329,189	340,177	250,152									1,274,074	100.00	20.04
Total - GALLONS	1,674,848	1,503,452	1,755,391	1,423,831									6,357,522		100.00

WEST CENTRAL WISCONSIN BIOSOLIDS MEMBER AND NON-MEMBER SUMMARY BIOSOLIDS HAULING - NUMBER OF LOADS

MEMBERS	January,2023	February	March	<u>April</u>	May	June	July	August	September	October	November	December,2023	<u>Total</u>	% Mem	% Total
Amery	8	9	19	22									58	7.57	5.98
Baldwin	11	10	13	8									42	5.48	4.33
Ellsworth	15	11	11	9									46	6.01	4.74
Hudson	36	32	39	37									144	18.80	14.85
N. Richmond	29	23	35	37									124	16.19	12.78
Osceola	13	12	14	16									55	7.18	5.67
Prescott	8	8	9	12									37	4.83	3.81
River Falls	32	29	42	41									144	18.80	14.85
Roberts	2	4	5	4									15	1.96	1.55
Somerset	23	19	23	20									85	11.10	8.76
Spring Valley	5	3	4	4									16	2.09	1.65
Total - Members	182	160	214	210									766	100.00	78.97

NON-MEMBERS	<u>January.2023</u>	February	March	<u>April</u>	May	<u>June</u>	July	<u>August</u>	September	<u>October</u>	November	December.2023	Total	% Non-Mem	<u>% Total</u>
Eleva Strum															
Plum City	2	3	4	4									13	6.37	1.34
Hammond	7	8	6	2									23	11.27	2.37
Travel Center of A	2	1	4										7	3.43	0.72
Mondovi	9	8	10	8									35	17.16	3.61
Pepin	9	8	9	8									34	16.67	3.51
Mazeppa															
West Concord	2	1	1	1									5	2.45	0.52
Downsville															
Lake City	22	20	23	22									87	42.65	8.97
Total - Non-Members	53	49	57	45									204	100.00	21.03
	ľ														
Total - TRUCKLOADS	235	209	271	255									970		100.00

WEST CENTRAL WISCONSIN BIOSOLIDS MEMBER AND NON-MEMBER SUMMARY BIOSOLIDS HAULING - AVERAGE SOLIDS CONCENTRATION

MEMBERS	January,2023	February	March	<u>April</u>	May	June	<u>July</u>	August	September	October	November	December,2023	<u>Total</u>
Amery	2.50	2.35	2.10	2.38									2.33
Baldwin	2.55	2.98	2.94	2.60									2.77
Ellsworth	1.58	1.55	2.30	2.54									1.99
Hudson	3.87	3.75	3.26	3.30									3.54
N. Richmond	4.18	3.43	3.19	3.18									3.50
Osceola	2.20	2.26	2.22	2.54									2.31
Prescott	3.73	3.23	2.85	3.02									3.21
River Falls	3.48	3.72	3.51	3.61									3.58
Roberts	5.20	4.35	4.19	4.05									4.45
Somerset	1.22	1.34	1.45	1.57									1.40
Spring Valley	1.60	2.12	2.14	2.28									2.03
Total - Members	2.92	2.83	2.74	2.83									2.83

NON-MEMBERS	January,2023	February	March	<u>April</u>	May	June	July	August	September	October	November	December,2023	Total
Eleva Strum													
Plum City	1.44	1.48	1.32	1.39									1.41
Hammond	1.78	1.82	1.77	2.99									2.09
Travel Center of A	0.26	0.34	0.25										0.28
Mondovi	1.56	1.18	1.65	2.18									1.64
Pepin	0.96	0.97	0.85	1.13									0.98
Mazeppa													
West Concord	2.46	3.40	1.72	3.63									2.80
Downsville													
Lake City	2.92	2.84	2.78	2.75									2.82
Total - Non-Members	1.63	1.72	1.48	2.35									1.79
		•											
Total - % SOLIDS	2.27	2.27	2.11	2.59									2.31

WEST CENTRAL WISCONSIN BIOSOLIDS MEMBER AND NON-MEMBER SUMMARY BIOSOLIDS HAULING - POUNDS SOLIDS

MEMBERS	<u>January,2023</u>	February	March	<u>April</u>	May	<u>June</u>	July	August	September	<u>October</u>	November	December,2023	<u>Total</u>	<u>% Mem</u>	<u>% Total</u>
Amery	14,462	14,131	25,223	25,851									79,667	6.34	5.43
Baldwin	18,177	18,303	20,789	9,741									67,010	5.33	4.57
Ellsworth	15,097	10,751	16,026	14,425									56,298	4.48	3.84
Hudson	68,712	61,660	62,543	56,572									249,487	19.85	17.00
N. Richmond	77,854	50,305	66,713	55,871									250,742	19.95	17.09
Osceola	16,876	17,299	17,545	18,214									69,935	5.56	4.77
Prescott	17,544	16,725	13,435	17,376									65,081	5.18	4.44
River Falls	72,221	69,949	86,259	67,199									295,628	23.52	20.15
Roberts	6,527	10,803	11,440	7,074									35,844	2.85	2.44
Somerset	18,648	16,496	18,921	14,443									68,508	5.45	4.67
Spring Valley	5,291	4,195	5,082	4,228									18,796	1.50	1.28
Total - Members	331,409	290,617	343,977	290,995									1,256,996	100.00	85.66

NON-MEMBERS	January.2023	<u>February</u>	March	<u>April</u>	May	<u>June</u>	<u>July</u>	<u>August</u>	September	<u>October</u>	<u>November</u>	December,2023	Total	% Non-Mem	% Total
Eleva Strum															
Plum City	1,848	2,854	2,682	2,797									10,180	4.84	0.69
Hammond	7,186	8,315	6,076	2,598									24,175	11.49	1.65
Travel Center of A	349	220	454										1,023	0.49	0.07
Mondovi	9,459	6,263	9,155	10,037									34,915	16.60	2.38
Pepin	5,761	5,107	4,225	4,187									19,280	9.16	1.31
Mazeppa															
West Concord	2,671	1,637	805	1,753									6,865	3.26	0.47
Downsville															
Lake City	30,779	27,516	29,451	26,206									113,952	54.16	7.77
Total - Non-Members	58,054	51,910	52,849	47,578									210,391	100.00	14.34
Total - POUNDS	389,462	342,527	396,826	338,572									1,467,388		100.00

Solids

April 2023

Date	<pre>% Amery % Solids</pre>	% Baldwin % Solids	<pre>% Ellsworth % % Solids</pre>	% Hudson % Solids	New % Richmond % Solids	% Osceola % Solids	<pre>% Prescott % % Solids</pre>	% River Falls % Solids	% Roberts % Solids	% Somerset % Solids	Spring % Valley % Solids	<pre>% Eleva Strum % Solids</pre>	<pre>% Plum City % % Solids</pre>	% Hammond % Solids	Travel % Centers of A % Solids	% Mondovi % Solids	<pre>% Pepin % % Solids</pre>	% Mazeppa % Solids	West % Concord % Solids	<pre>% Downsville % Solids</pre>	<pre>% Lake City % % Solids</pre>
4/1/2023	,,,	, o	, o	<i>,</i> •		<i>,</i> ,,	<i>,</i> ,,	, o	<i>,</i> ,,	,		<i>,</i> 0	<i>,</i> •	, o		<i>,</i> ,,	<i>,</i> ,,	,0	70	<i>,</i> 0	
4/1/2023																					
4/2/2023	0.97			3.23	2.68	2.87	2.89	3.72		1.53	2.30					2.75					2.78
4/4/2023	2.68	2.94	2.44	3.15	2.00	2.67	2.09	3.60	4.10	1.36	2.30					2.75	0.89				2.78
4/5/2023	3.79	2.94	2.44	3.20	3.31	2.00	3.05	3.73	4.10	1.36			1.23				0.09				2.66
4/6/2023	3.18	3.02		3.16	3.98	2.48	2.93	3.57		1.53			1.23			2.07	0.89				2.86
4/7/2023	3.10	3.02		3.10	3.90	2.40	2.93	3.57		1.55						2.07	0.89				2.00
4/8/2023				0.21		2.20															
4/9/2023																					
4/10/2023				3.26	2.52	2.79	3.21	3.69		1.63	2.64					1.91			3.63		2.62
4/11/2023	2.43	2.31	3.11	3.26	2.60	2.73	5.21	3.70	4.13	1.43	2.04					0.81			5.05		2.02
4/12/2023	2.13	2.01	0.11	3.28	3.05	2.40	2.88	3.61	4.10	1.37			1.41			0.01					2.52
4/13/2023	2.10	2.48		3.34	3.30	2.51	2.94	3.64		1.62			1.41			2.30	0.84				2.02
4/14/2023	2.12	2.40		3.46	2.06	2.01	2.54	3.64		1.02						2.00	0.04				2.66
4/15/2023	2.12			0.40	2.00			0.04													2.00
4/16/2023																					
4/17/2023	1.31			3.17	3.37	2.94	3.04	3.60		2.20	2.04					2.60					2.67
4/18/2023	1.92	2.43	2.62	3.22	3.32	2.41	0.01	3.58	3.79	1.94	2.01					2.00	1.16				2.07
4/19/2023	0.86			3.31	3.76	2.67	3.23	3.59	0110	1.35			1.44								2.73
4/20/2023	2.87	2.79		3.33	3.96	2.45	3.19	3.62		1.26				2.81		2.74	1.37				
4/21/2023	1.02			3.53	2.32			3.53													2.75
4/22/2023																					
4/23/2023																					
4/24/2023	4.32			3.23	2.93	2.64	2.96	3.53		2.12	2.18			3.18		2.86					2.88
4/25/2023	3.72	2.31	2.11	3.37	3.90	2.26		3.64	4.19	1.82							1.51				2.65
4/26/2023	2.91			3.32	3.78	2.51	2.93	3.57		1.45			1.51								2.99
4/27/2023	4.70			3.42	4.92	2.50	3.03	3.42		1.76						2.74	1.47				3.01
4/28/2023	5.45	2.65		3.55	2.82			3.70		1.33											2.95
4/29/2023																					
4/30/2023																					
Minimum	0.86	2.31	2.11	3.15	2.06	2.23	2.88	3.42	3.79	1.26	2.04		1.23	2.81		0.81	0.84		3.63		2.52
Maximum	5.45	3.02	3.11	3.55	4.92	2.94	3.23	3.73	4.19	2.20	2.64		1.51	3.18		2.86	1.51		3.63		3.01
Average	2.73	2.62	2.57	3.30	3.25	2.55	3.02	3.61	4.05	1.59	2.29		1.40	3.00		2.31	1.16		3.63		2.76

Biosolids Flow

April 2023

	Amery Volume	Baldwin Volume	Ellsworth Volume	Hudson Volume	New Richmond Volume	Osceola Volume	Prescott Volume	River Falls Volume	Roberts Volume	Somerset Volume	Spring Valley Volume	Eleva Strum Volume	Plum City Volume	Hammond Volume	Travel Centers of A Volume	Mondovi Volume	Pepin Volume	Mazeppa Volume	West Concord Volume	Downsville Volume	Lake City Volume	Total Member Volume	Total Non-Member Volume	Total Volume
Date	l Ā ≯ Gal	≝ > Gal	⊞ > Gal	ਜੋ > Gal	ži≊ > Gal	Ö≯ Gal	a⊑ > Gal	i≟ > Gal	ữ ≯ Gal	ທັ> Gal	ທີ່ຈຶ່> Gal	⊡ > Gal	⊑ > Gal	±° ≥ Gal	⊢ö> Gal	≦ > Gal	Gal	≌ > Gal	≥ັບັ⊃ Gal	Ğ ŏ Gal	ح تے Gal	≓ ≊ ۶ Gal	⊢ž> Gal	P S Gal
4/1/2023																								
4/2/2023																								
4/3/2023	5,375			10,992	16,469	5,485	5,746	17,145		5,835	5,600					5,734					4,946	72,647	10,680	83,327
4/4/2023	10,779	6,137	22,592	10,848	-	5,327		10,443	5,804	11,118							5,303				5,193	83,048	10,496	93,544
4/5/2023	5,727	-		5,442	16,998		4,637	10,978		5,293			5,538								10,733	49,075	16,271	65,346
4/6/2023	5,473	5,128		5,741	16,291	5,317	4,565			5,451			,			5.313	5,545				5,310	58,742	16,168	74,910
4/7/2023		,		5,310	,	5,562	,	,		,						,					,	10,872	,	10,872
4/8/2023				,		,																,		
4/9/2023																								
4/10/2023				10,910	10,795	5,322	5,087	10,682		5,547	5,641					5,468			5,789		4,850	53,984	16,107	70,091
4/11/2023	5,492	5,454	14,869	11,167	5,533	5,305	-,	4,793	5,092	,	- , -					-,	5,727		-,		,	68,967	5,727	74,694
4/12/2023	17,365	,	,	5,207	11,408	5,353	5,507	5,025	,	5,483			5,507								10,814	55,348	16,321	71,669
4/13/2023		5,643		10,967	6,240	5,463	4,963	15,545		5,463						6,081	4,108					54,284	10,189	64,473
4/14/2023	11,279	-		11,780				11,293													9,914	44,812	9,914	54,726
4/15/2023				-																				
4/16/2023																								
4/17/2023	5,212			10,845	9,772	5,265	5,274	10,891		5,507	5,188					5,574					4,750	57,954	10,324	68,278
4/18/2023	5,444	5,732	15,085	11,391	5,698	5,085	-	16,769	4,972	10,803							5,475					80,979	5,475	86,454
4/19/2023	5,152			10,790	22,883	5,399	5,008			5,732			5,207								10,891	65,821	16,098	81,919
4/20/2023	5,205	5,523		11,389	6,153	5,598	5,205			5,128				5,521		5,540	5,641					55,291	16,702	71,993
4/21/2023	11,342	-		11,358	11,209			15,950													15,375	49,859	15,375	65,234
4/22/2023																								
4/23/2023																								
4/24/2023	5,586			5,478	16,892	5,289	7,677	6,053		5,349	5,660			4,917		7,128					4,910	57,984	16,955	74,939
4/25/2023	5,502	5,459	15,198	16,987	5,545	5,396		11,406	5,047	5,303				-			7,739				11,013	75,843	18,752	94,595
4/26/2023	5,634			15,993	12,002	5,147	7,660	16,120		5,578			7,588								5,593	68,134	13,181	81,315
4/27/2023	5,138			11,238	10,421	5,399	7,744	16,119		4,728						6,970	7,710				5,523	60,787	20,203	80,990
4/28/2023	5,349	5,559		10,802				11,282		5,571											5,214	49,248	5,214	54,462
4/29/2023																								
4/30/2023																								
Minimum	5,138	5,128			5,533	5,085	4,565	4,793	4,972	4,728	5,188		5,207	4,917		5,313	4,108		5,789		4,750	10,872	5,214	10,872
Maximum	17,365			16,987		5,598		17,145		11,262	5,660		7,588	5,521		7,128			5,789		15,375	83,048	20,203	94,595
Total	121,054	44,635				85,712			20,915	109,151	22,089		23,840	10,438		47,808	47,248		5,789		115,029	1,173,679	250,152	1,423,831
Average	7,121	5,579	16,936	10,232	11,414	5,357	5,756	11,748	5,229	6,421	5,522		5,960	5,219		5,976	5,906		5,789		7,669	58,684	13,166	71,192

Biosolids pH April 2023

	Amery pH	Baldwin pH	Ellsworth pH	Hd nosbuH	New Richmond pH	Osceola pH	Prescott pH	River Falls pH	Roberts pH	Somerset pH	Spring Valley pH	/a Strum	Plum City pH	Hammond pH	Travel Center of A pH	Mondovi pH	Pepin pH	Mazeppa pH	st Concord	Downsville pH	Lake City pH
Date	Ŭ V SU	Balo US	SU SU	on H SU	CS Ricl Ricl	SU	Ъ. БU	SU SU	C Rot	uos Son	Spr DH	с Eleva С рН	n L SU	C Han	S Trav C of A	Nor SU	beb SU	Waz U2	G West	o o SU	Lak US
4/1/2023																					
4/2/2023																					
4/3/2023	6.35			7.56	6.09	6.88	6.12	5.80		6.51	6.61					6.64					7.21
4/4/2023	6.49	6.75	6.68	7.70		6.97		5.86	7.01	6.61							6.93				7.28
4/5/2023	6.35			7.72	6.12		6.11	5.86		6.62			7.18								7.31
4/6/2023	6.05	6.78		7.44	5.83	6.60	5.91	5.59		6.02						6.32	6.84				6.58
4/7/2023				7.50		6.62															
4/8/2023																					
4/9/2023																					
4/10/2023				7.59	6.02	6.89	6.01	5.83		6.55	6.69					6.66			7.17		7.35
4/11/2023	6.21	6.82	6.47	7.60	6.03	6.72		5.73	6.78	6.52							6.94				
4/12/2023	6.19			7.56	5.98	6.77	5.98	5.74		6.37			7.00								7.39
4/13/2023		6.86		7.53	5.91	6.80	6.14	5.73		6.44						6.45	6.92				
4/14/2023	6.13			7.56	5.92			5.71													7.03
4/15/2023																					
4/16/2023																					
4/17/2023	6.23			7.60	6.12	6.90	6.17	5.78		6.26	6.91					6.72					7.60
4/18/2023	6.23	6.65	6.90	7.74	6.08	7.10		5.85	6.90	6.53							7.06				
4/19/2023	6.20			7.68	6.04	7.06	6.16	5.81		6.54			7.06								7.59
4/20/2023	6.04	6.92		7.65	6.01	6.91	6.20	5.79		6.57				5.53		6.65	7.03				
4/21/2023	6.10			7.60	6.02			5.75													7.20
4/22/2023																					
4/23/2023																					
4/24/2023	5.81			7.48	6.03	6.89	6.17	5.75		6.20	6.84			5.54		6.71					7.54
4/25/2023	6.01	6.71	6.90	7.61	5.91	6.95		5.85	6.75	6.32							7.09				7.57
4/26/2023	6.29			7.51	5.83	7.05	6.38	5.89		6.28			7.09								7.19
4/27/2023	6.13			7.67	5.81	7.02	6.42	5.81		6.46						6.67	7.16				7.36
4/28/2023	6.00	6.91		7.54	5.81			5.79		6.22											7.32
4/29/2023																					
4/30/2023																					
Minimum	5.81	6.65	6.47	7.44	5.81	6.60	5.91	5.59	6.75	6.02	6.61		7.00	5.53		6.32	6.84		7.17		6.58
Maximum	6.49	6.92	6.90	7.74	6.12	7.10	6.42	5.89	7.01	6.62	6.91		7.18	5.54		6.72	7.16		7.17		7.60
Average	6.17	6.80	6.74	7.59	5.98	6.88		5.79	6.86	6.41	6.76		7.08	5.54		6.60	7.00		7.17		7.30

Biosolids Pounds

April 2023

Date	ଟ୍ଟ Amery ଜ Biosolids	କ୍ର Baldwin ଜ Biosolids	କ୍ର Ellsworth ଜ Biosolids	ମୁ Hudson ଜ Biosolids	New G Biosolids	ਯੂ Osceola ø Biosolids	ਸ ਯ Biosolids	ਯੂ River Falls ø Biosolids	ਜੂ Roberts ਯ Biosolids	ர Somerset ^ம Biosolids	Spring ਯ Valley Biosolids	ច្ច Eleva Strum ଜ Biosolids	କ୍ର Plum City ଜ Biosolids	പ് പ Hammond ഒ Biosolids	Travel ਓ Centers of A Biosolids	କ୍ର Mondovi ଜ Biosolids	편 Pepin ^Ø Biosolids	ர Mazeppa ^ശ Biosolids	West ਯ Concord Biosolids	며 Downsville Ø Biosolids	ਜ_Lake City ਯ Biosolids	Total 뗪 Member Biosolids	Total ਯ Non-Member Biosolids	편 Total ⁶ Biosolids
4/1/2023																								
4/2/2023																								
4/3/2023	435			2,961	3,681	1,313	1,385	5,319		745	1,074					1,315					1,147	16,913	2,462	19,374
4/4/2023	2,409	1,505	4,597	2,850	,	1,191		3,135	1,985	1,261	,					,	394				1,139	18,933	1,533	20,466
4/5/2023	1,810	,	,	1,452	4,692		1,180		,	600			568								2,381	13,150	2,949	16,099
4/6/2023	1,452	1,292		1,513	5,408	1,100	1,116			696						917	412				1,267	15,783	2,595	18,378
4/7/2023				1,422		1,034																2,456		2,456
4/8/2023																								
4/9/2023																								
4/10/2023				2,966	2,269	1,238	1,362	3,287		754	1,242					871			1,753		1,060	13,119	3,683	16,802
4/11/2023	1,113	1,051	3,857	3,036	1,200	1,080		1,479	1,754	1,343												15,912		15,912
4/12/2023	3,085			1,424	2,902	1,071	1,323	1,513		626			648								2,273	11,945	2,920	14,865
4/13/2023		1,167		3,055	1,717	1,144	1,217	4,719		738						1,166	288					13,757	1,454	15,211
4/14/2023	1,994			3,399	1,797			3,428													2,199	10,619	2,199	12,818
4/15/2023																								
4/16/2023																								
4/17/2023	569			2,867	2,746	1,291	1,337	3,270		1,010	883					1,209					1,058	13,974	2,266	16,241
4/18/2023	872	1,162	3,296	3,059	1,578	1,022		5,007	1,572	1,748							530					19,315	530	19,844
4/19/2023	370			2,979	7,176	1,202	1,349	3,251		645			625								2,480	16,971	3,105	20,076
4/20/2023	1,246	1,285		3,163	2,032	1,144	1,385	3,348		539				1,294		1,266	645					14,142	3,204	17,346
4/21/2023	965			3,344	2,169			4,696													3,526	11,173	3,526	14,699
4/22/2023																								
4/23/2023																								
4/24/2023	2,013			1,476	4,128	1,165	1,895	1,782		946	1,029			1,304		1,700					1,179	14,433	4,184	18,616
4/25/2023	1,707	1,052	2,674	4,774	1,804	1,017		3,463	1,764	805							975				2,434	19,059	3,409	22,468
4/26/2023	1,367			4,428	3,784	1,077	1,872	4,800		675			956								1,395	18,003	2,350	20,353
4/27/2023	2,014			3,205	4,276	1,126	1,957	4,598		694						1,593	945				1,386	17,870	3,924	21,794
4/28/2023	2,431	1,229		3,198	2,513			3,481		618											1,283	13,470	1,283	14,753
4/29/2023																								
4/30/2023																								
Minimum	370	1,051	2,674	1,422	1,200	1,017		1,479	1,572	539	883		568	1,294		871	288		1,753		1,058	2,456	530	2,456
Maximum	3,085	1,505	4,597	4,774	7,176			5,319		1,748	1,242		956	1,304		1,700	975		1,753		3,526	19,315	4,184	22,468
Total	25,851	9,741	14,425	56,572	55,871	18,214		67,199		14,443	4,228		2,797	2,598		10,037	4,187		1,753		26,206	290,995	47,578	338,572
Average	1,521	1,218	3,606	2,829	3,104	1,138	1,448	3,537	1,769	850	1,057		699	1,299		1,255	598		1,753		1,747	14,550	2,643	16,929

Daily Load Count

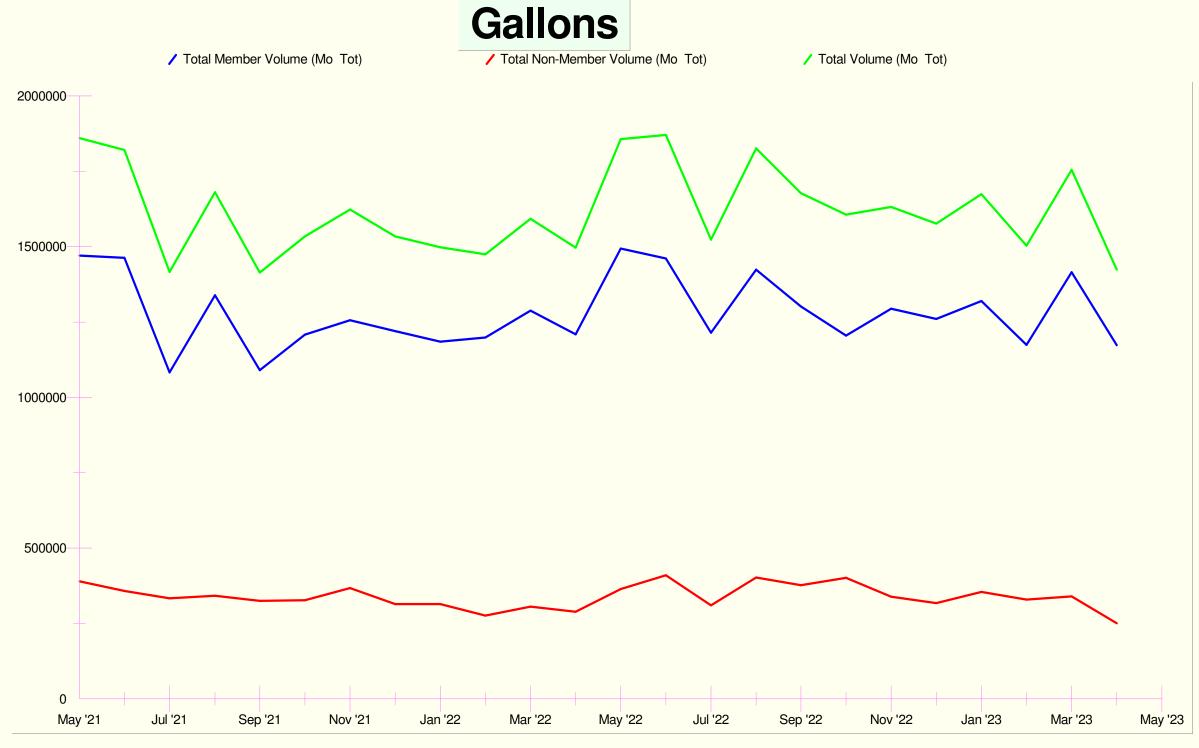
	Amery Daily Loads	Baldwin Daily Loads	Ellsworth Daily Loads	Hudson Daily Loads	New Richmond Daily Loads	Osceola Daily Loads	Prescott Daily Loads	River Falls Daily Loads	Roberts Daily Loads	Somerset Daily Loads	Spring Valley Daily Loads	Eleva Strum Daily Loads	Plum City Daily Loads	Hammond Daily Loads	Travel Centers of A Daily Loads	Mondovi Daily Loads	Pepin Daily Loads	Mazeppa Daily Loads	West Concord Daily Loads	Downsville Daily Loads	Lake City Daily Loads	Total Member Loads	Total Non-Member Loads	Total Loads
Date	# Ame Loa	# Balc Dail	# Ells Dail	# Dail	# Rich Dail	# Osc Dail	# Pres Dail	# Dail	# Rob Daii	# Son Dail	Spri # Valle Loa	# Elev Dail	# Plur Daij	# Han Dail	Trav # Cen Dail	# Mor Dail	Fep Foa	# Maz Dail	West # Conco Daily	# Dail	# Lak	Tota # Men Loa	Tota # Non Loa	# Tota
4/1/2023																								
4/2/2023																								
4/3/2023	1			2	2 3	1	1	3		1	1					1					1	13	2	15
4/4/2023	2	1	3	2		1		2		2							1				1	14	2	16
4/5/2023	1			1	3		1	2		1			1								2	9	3	12
4/6/2023	1	1		1	3		1	2		1						1	1				1	11	3	14
4/7/2023				1		1																2		2
4/8/2023																								
4/9/2023																								
4/10/2023				2	2 2	1	1	2		1	1					1			1		1	10	3	13
4/11/2023	1	1	2	2	2 1	1		1	1	2							1					12	1	13
4/12/2023	3			1	2	1	1	1		1			1								2	10	3	13
4/13/2023		1		2	2 1	1	1	3		1						1	1					10	2	12
4/14/2023	2			2	2 2			2													2	8	2	10
4/15/2023																								
4/16/2023																								
4/17/2023	1			2	2 2	1	1	2		1	1					1					1	11	2	13
4/18/2023	1	1	2	2	2 1	1		3	1	2							1					14	1	15 15
4/19/2023	1			2	2 4	1	1	2		1			1								2	12	3	15
4/20/2023	1	1		2	2 1	1	1	2		1				1		1	1					10	3	13
4/21/2023	2			2	2 2			3													3	9	3	12
4/22/2023																								
4/23/2023																								
4/24/2023	1			1	3	1	1	1		1	1			1		1					1	10	3	13
4/25/2023	1	1	2	3	8 1	1		2	1	1							1				2	13	3	16
4/26/2023	1			3	8 2	1	1	3		1			1								1	12	2	14
4/27/2023	1			2	2 2	1	1	3		1						1	1				1	11	3	14
4/28/2023	1	1		2	2 2			2		1											1	9	1	10
4/29/2023																								
4/30/2023																								
Minimum	1	1	2	1	1	1	1	1	1	1	1		1	1		1	1		1		1	2	1	2
Maximum	3	1	3	3	8 4	1	1	3	1	2	1		1	1		1	1		1		3	14	3	16
Total	22	8	9	37	37	16	12	41	4	20	4		4	2		8	8 8		1		22	210	45	255
Average	1	1	2	2	2 2	1	1	2	1	1	1		1	1		1	1		1		1	11	2	13

WEST CENTRAL WISCONSIN BIOSOLIDS FACILITY 5 YEAR BIOSOLIDS SUMMARY

ar to Date						YTD Month	April
		Year	2019	2020	2021	2022	2023
Load Quantity	Total Member Loads		763	781	794	731	766
Load Quantity	Total Non-Member Loads		195	185	180	184	204
Load Quantity	Total Loads		958	966	974	915	970
Pounds	Total Member Biosolids		1,107,602	1,141,914	1,284,487	1,224,314	1,256,996
Pounds	Total Non-Member Biosolids		201,211	226,113	239,234	214,375	210,391
Pounds	Total Biosolids		1,308,813	1,368,027	1,523,722	1,438,689	1,467,388
Gallons	Total Member Volume		4,835,946	4,895,741	5,363,281	4,879,826	5,083,448
Gallons	Total Non-Member Volume		1,210,979	1,159,472	1,178,174	1,183,738	1,274,074
Gallons	Total Volume		6,046,925	6,055,213	6,541,455	6,063,564	6,357,522

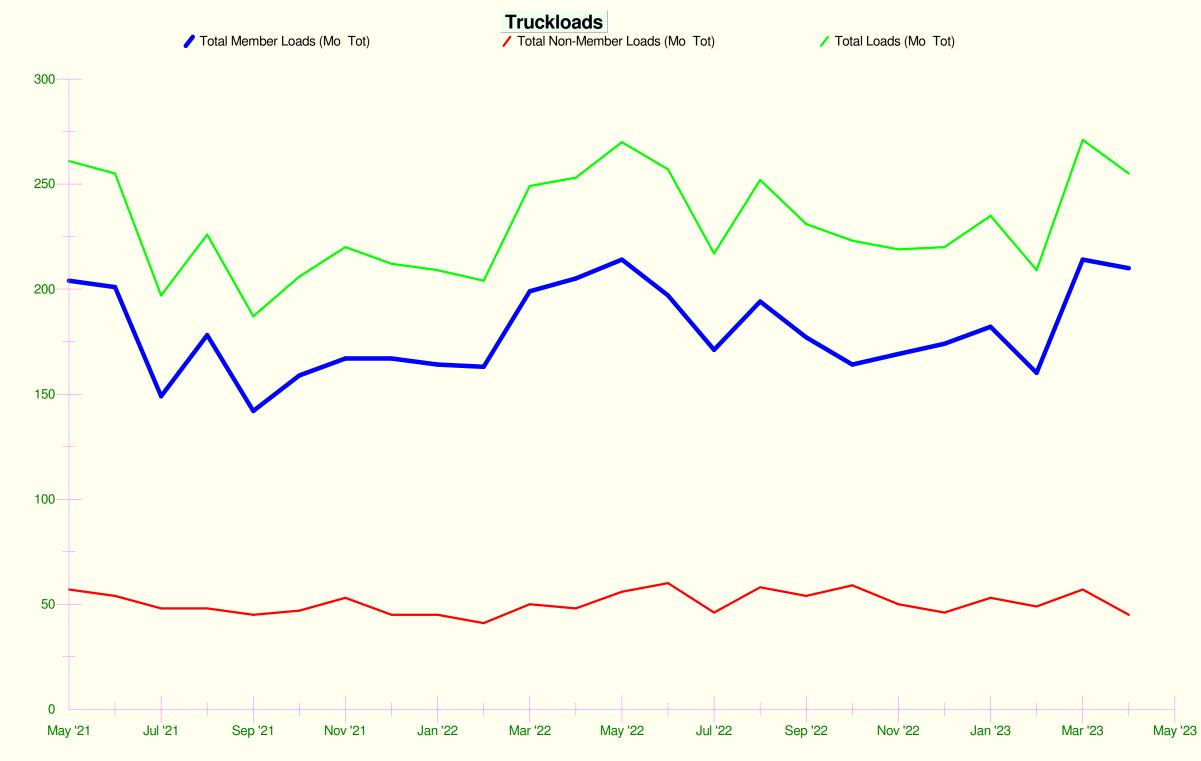
Annual Total

		Year	2019	2020	2021	2022	2023
Load Quantity	Total Member Loads		2,349	2,308	2,161	2,191	869
Load Quantity	Total Non-Member Loads		631	573	577	613	229
Load Quantity	Total Loads		2,980	2,881	2,738	2,804	1,098
Pounds	Total Member Biosolids		3,327,802	3,356,926	3,362,650	3,602,932	1,383,659
Pounds	Total Non-Member Biosolids		722,459	767,602	771,478	733,965	242,870
Pounds	Total Biosolids		4,050,261	4,124,528	4,134,128	4,336,897	1,626,529
Gallons	Total Member Volume		14,689,705	15,870,117	15,493,806	15,535,071	5,666,037
Gallons	Total Non-Member Volume		3,919,174	3,838,196	3,932,546	4,102,073	1,432,480
Gallons	Total Volume		18,608,879	19,708,313	19,426,352	19,637,144	7,098,517



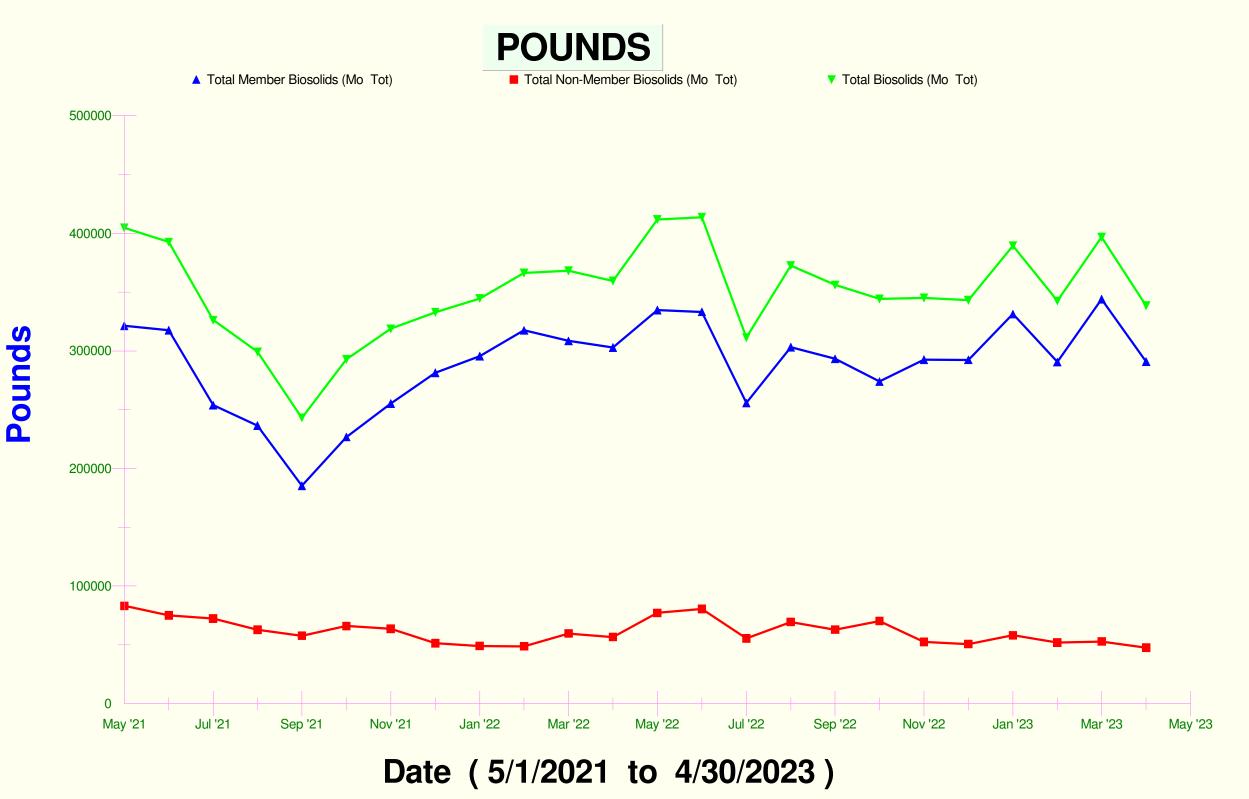
Gal

Date (5/1/2021 to 4/30/2023)



#

Date (5/1/2021 to 4/30/2023)



24 month pounds

Centrate monthly

	01000	Acceptance		sting
	Centrate BOD	Centrate TSS	Centrate NH3	Centrate Phosphoru s
Date	mg/l	mg/l	mg/l	mg/l
4/1/2023				
4/2/2023				
4/3/2023				
4/4/2023				
4/5/2023				
4/6/2023				
4/7/2023	986	788	431	10.30
4/8/2023				
4/9/2023				
4/10/2023				
4/11/2023				
4/12/2023				
4/13/2023				
4/14/2023	846	932	445	11.50
4/15/2023				
4/16/2023				
4/17/2023				
4/18/2023				
4/19/2023				
4/20/2023				
4/21/2023	1,213	648	461	11.50
4/22/2023				
4/23/2023				
4/24/2023				
4/25/2023				
4/26/2023				
4/27/2023				
4/28/2023	1,334	1,148	522	13.10
4/29/2023				
4/30/2023				
Minimum	846	648	431	10.30
Maximum	1,334	1,148	522	13.10
Total	4,379	3,516	1,859	46.40
Average	1,095	879	465	11.60

Centrate Report WCWBF

	Centrate BOD	Centrate TSS	Centrate NH3	Centrate Phosphoru s
Month	mg/l	mg/l	mg/l	mg/l
May 2022	848	797	350	3.19
Jun 2022	699	695	368	3.48
Jul 2022	1,675	751	356	3.89
Aug 2022	492	762	335	10.07
Sep 2022	577	840	292	12.96
Oct 2022	602	547	313	9.24
Nov 2022	730	578	315	10.42
Dec 2022	801	824	300	13.58
Jan 2023	1,302	1,921	326	16.15
Feb 2023	692	614	341	12.23
Mar 2023	1,013	932	383	17.48
Apr 2023	1,095	879	465	11.60
Minimum	492	547	292	3.19
Maximum	1,675	1,921	465	17.48
Total	10,527	10,137	4,141	124.28
Average	877	845	345	10.36

West Cental Wisconsin Biosolids Facility Budget Statement	y				month #	4		
The period of April 1-31, 2023	Current Month April-23	Budgeted April-23	Variance	YTD actual 2023	YTD Budget 2023	Variance	Budget 2023	% of Budget
Processing Revenues:								
Charges to member facilities	146,581.01	146,243.27	337.74	625,178.82	584,973.09	40,205.73	\$ 1,754,919.28	36%
Charges to non-member facilities	27,922.23	35,151.69	(7,229.46)	119,360.24	140,606.76	(21,246.53)	\$ 421,820.29	28%
Other revenues		0.00	0.00	28,492.56	0.00	28,492.56	\$-	_
	174,503.24	181,394.96	(6,891.72)	773,031.62	725,579.86	47,451.76	\$ 2,176,739.57	
Transportation								
Members	65,107.62	70,395.55	(5,287.93)	239,077.65	281,582.19	(42,504.54)	\$ 844,746.58	28%
Non-members	14,298.71	19,532.31	(5,233.60)	66,768.44	78,129.25	(11,360.81)	\$ 234,387.75	28%
	79,406.33	89,927.86	(10,521.53)	305,846.09	359,711.44	(53,865.35)	\$ 1,079,134.33	28%
Total Revenues:								
Charges to member facilities	211,688.63	216,638.82	(4,950.19)	864,256.47	866,555.29	(2,298.82)	\$ 2,599,665.86	33%
Charges to non-member facilities	42,220.94	54,684.00	(12,463.06)	186,128.68	218,736.01	(32,607.34)	\$ 656,208.04	28%
Other revenues	10,027.58	0.00	10,027.58	38,520.14	0.00	38,520.14	\$-	_
Total charges for services	263,937.15	271,322.83	(7,385.67)	1,088,905.29	1,085,291.30	3,613.99	\$ 3,255,873.90	

Budget Statement									
The period of April 1-31, 2023		Current Month	Budgeted		YTD actual	YTD Budget		Budget	% of Budget
		April-23	April-23	Variance	2023	2023	Variance	2023	
Expenditures:									
Operating expenses:									
Salaries & wages	51110	13,103.02	19,346.70	(6 <i>,</i> 243.68)	59,010.84	77,386.80	(18,375.96) \$	232,160.40	25%
FICA/medicare	51121	955.77	1,480.02	(524.25)	4,306.69	5,920.09	(1,613.40) \$	17,760.27	24%
Retirement	51122	891.01	1,315.58	(424.57)	4,012.29	5,262.30	(1,250.01) \$	15,786.91	25%
Health insurance	51131	5,963.89	6,750.00	(786.11)	24,771.72	27,000.00	(2,228.28) \$	81,000.00	31%
Life insurance	51132	134.50	166.67	(32.17)	538.00	666.67	(128.67) \$	2,000.00	27%
Health Savings Accounts	51133	0.00	1,000.00	(1,000.00)	12,000.00	4,000.00	8,000.00 \$	12,000.00	100%
Telephone	51210	52.44	583.33	(530.89)	1,405.84	2,333.33	(927.49) \$	7,000.00	20%
Water and Sewer service	51220	1,150.15	583.33	566.82	1,150.15	2,333.33	(1,183.18) \$	7,000.00	16%
Electricity	51230	5,741.44	5,833.33	(91.89)	25,013.82	23,333.33	1,680.49 \$	70,000.00	36%
Natural gas	51240	898.38	833.33	65.05	4,501.72	3,333.33	1,168.39 \$	10,000.00	45%
Training	51250	0.00	250.00	(250.00)	610.00	1,000.00	(390.00) \$	3,000.00	20%
Lawn care	51260	0.00	83.33	(83.33)	0.00	333.33	(333.33) \$	1,000.00	0%
Sludge conditioning chemi	51310	19,369.35	20,833.33	(1,463.98)	77,920.93	83,333.33	(5,412.40) \$	250,000.00	31%
Hot dust/ quick lime	51320	20,673.69	18,855.83	1,817.86	102,706.37	75,423.33	27,283.04 \$	226,270.00	45%
Sulfamic Acid	51340	0.00	916.67	(916.67)	0.00	3,666.67	(3,666.67) \$	11,000.00	0%
Lab supplies	51410	864.03	416.67	447.36	1,524.03	1,666.67	(142.64) \$	5,000.00	30%
Outside lab testing	51420	1,072.00	500.00	572.00	1,087.00	2,000.00	(913.00) \$	6,000.00	18%
Misc general expenses	51425	4,142.98	1,416.67	2,726.31	6,134.85	5,666.67	468.18 \$	17,000.00	36%
Boot allowance	51426	300.00	25.00	275.00	300.00	100.00	200.00 \$	300.00	100%
Engineering	51427	0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
SCADA	51450	0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
Fuel for equipment	51510	631.94	333.33	298.61	1,362.03	1,333.33	28.70 \$	4,000.00	34%
Contingency	51620	0.00	2,500.00	(2,500.00)	0.00	10,000.00	(10,000.00) \$	30,000.00	0%
Centrate treatment Bio	51621	0.00	416.67	(416.67)	0.00	1,666.67	(1,666.67) \$	5,000.00	0%
Centrtate Treamtent othe	51621	582.07	500.00	82.07	2,760.69	2,000.00	760.69 \$	6,000.00	46%
Centrate Trans Bio	51621	0.00	416.67	(416.67)	0.00	1,666.67	(1,666.67) \$	5,000.00	0%

909.57

4,698.65

2,000.00

2,698.65 \$

6,000.00

78%

West Cental Wisconsin Biosolids Facility

Budaet Statement

Cent Trans Others

51621

1,409.57

500.00

Budget Statement 2

month # 4

West Cental Wisconsin Biosolia Budget Statement	ls Facility					month #	4		
The period of April 1-31, 2023		Current Month	Budgeted		YTD actual	YTD Budget		Budget	% of Budget
		April-23	April-23	Variance	2023	2023	Variance	2023	70 OF Budget
Phosphorus chemicals	51710	13,785.72	8,333.33	5,452.39	27,648.00	33,333.33	(5,685.33) \$	100,000.00	28%
Property & liability insurar	51810	1,847.50	1,416.67	430.83	3,695.00	5,666.67	(1,971.67) \$	17,000.00	22%
Workers compensation	51820	1,066.00	666.67	399.33	2,132.00	2,666.67	(534.67) \$	8,000.00	27%
PiLT	51825	0.00	4,165.08	(4,165.08)	0.00	16,660.33	(16,660.33) \$	49,980.99	0%
Environmental fees	51850	0.00	31.67	(31.67)	0.00	126.67	(126.67) \$	380.00	0%
Odor control chemicals	51990	8,130.48	4,166.67	3,963.81	17,262.85	16,666.67	596.18 \$	50,000.00	35%
Total Operating Expenses	-	102,765.93	104,636.55	(1,870.62)	386,553.47	418,546.19	(31,992.72) \$	•	- 31%
		,	·		·	,			
Maintenance expenses:									
Structures & improvemen	52110	1,292.94	3,333.33	(2,040.39)	10,192.45	13,333.33	(3,140.88) \$	40,000.00	25%
Safety training & supplies	52116	0.00	416.67	(416.67)	0.00	1,666.67	(1,666.67) \$	5,000.00	0%
HVAC	52120	209.21	416.67	(207.46)	209.21	1,666.67	(1,457.46) \$	5,000.00	4%
Dewatering equipment	52210	819.84	833.33	(13.49)	2,249.04	3,333.33	(1,084.29) \$	10,000.00	22%
Sludge cake mixer	52220	0.00	416.67	(416.67)	0.00	1,666.67	(1,666.67) \$	5,000.00	0%
Receiving station equipme	52230	733.54	41.67	691.87	733.54	166.67	566.87 \$	500.00	147%
Conveying equipment	52240	0.00	4,166.67	(4,166.67)	286.26	16,666.67	(16,380.41) \$	50,000.00	1%
Loader	52250	114.57	208.33	(93.76)	343.71	833.33	(489.62) \$	2,500.00	14%
Pickup truck	52255	0.00	166.67	(166.67)	0.00	666.67	(666.67) \$	2,000.00	0%
Scale	52260	0.00	416.67	(416.67)	115.00	1,666.67	(1,551.67) \$	5,000.00	2%
Sludge & centrate tanks	52270	0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
Sludge Feed pumps	52280	0.00	2,083.33	(2,083.33)	0.00	8,333.33	(8,333.33) \$	25,000.00	0%
Odor Control Equipment	52300	0.00	2,083.33	(2,083.33)	0.00	8,333.33	(8,333.33) \$	25,000.00	0%
Silos	52400	0.00	166.67	(166.67)	1,365.00	666.67	698.33 \$	2,000.00	68%
Maintenance office equipr	52810	0.00	83.33	(83.33)	0.00	333.33	(333.33) \$	1,000.00	0%
Projects	52910	0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
SCADA	52990	150.32	416.67	(266.35)	314.12	1,666.67	(1,352.55) \$	5,000.00	6%
tal Maintenance Expenses	-	3,320.42	15,250.00	(11,929.58)	15,808.33	61,000.00	(45,191.67) \$	183,000.00	9%

incy				11011011#	-		
Current Month	Budgeted		YTD actual	YTD Budget		Budget	% of Budget
April-23	April-23	Variance	2023	2023	Variance	2023	
1,527.68	1,500.00	27.68	7,462.56	6,000.00	1,462.56 \$	18,000.00	41%
112.16	114.75	(2.59)	360.22	459.00	(98.78) \$	1,377.00	26%
103.88	102.00	1.88	333.78	408.00	(74.22) \$	1,224.00	27%
L31 500.00	500.00	0.00	1,500.00	2,000.00	(500.00) \$	6,000.00	25%
132 0.00	41.67	(41.67)	0.00	166.67	(166.67) \$	500.00	0%
1,204.44	333.33	871.11	1,332.04	1,333.33	(1.29) \$	4,000.00	33%
310 317.68	333.33	(15.65)	1,179.96	1,333.33	(153.37) \$	4,000.00	29%
.00 0.00	333.33	(333.33)	1,500.00	1,333.33	166.67 \$	4,000.00	38%
.00	833.33	(833.33)	0.00	3,333.33	(3,333.33) \$	10,000.00	0%
.00 0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
10 2,625.00	1,250.00	1,375.00	10,500.00	5,000.00	5,500.00 \$	15,000.00	70%
53,347.82	20,833.33	32,514.49	73,785.82	83,333.33	(9,547.51) \$	250,000.00	30%
90 50.05	333.33	(283.28)	50.05	1,333.33	(1,283.28) \$	4,000.00	1%
59,788.71	26,508.42	33,280.29	98,004.43	106,033.67	(8,029.24) \$	318,101.00	-
LOO 0.00	7,916.67	(7,916.67)	0.00	31,666.67	(31,666.67) \$	95,000.00	0%
500 0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
300 0.00	0.00	0.00	0.00	0.00	0.00 \$	-	
0.00	7,916.67	(7,916.67)	0.00	31,666.67	(31,666.67) \$	95,000.00	-
0.00	0.00	0.00	0.00	0.00	0.00 \$	-	_
27,083.33	27,083.33	(0.00)	81,249.99	27,083.33	54,166.66 \$	325,000.00	25%
	April-23 110 1,527.68 121 112.16 122 103.88 131 500.00 132 0.00 210 1,204.44 310 317.68 311 0.00 315 0.00 316 0.00 316 0.00 316 0.00 410 2,625.00 420 53,347.82 990 50.05 59,788.71 100 0.00 600 0.00 0.00 0.00 0.00 0.00	April-23 April-23 110 1,527.68 1,500.00 121 112.16 114.75 122 103.88 102.00 131 500.00 500.00 132 0.00 41.67 210 1,204.44 333.33 310 317.68 333.33 311 0.00 333.33 315 0.00 833.33 316 0.00 0.00 410 2,625.00 1,250.00 420 53,347.82 20,833.33 990 50.05 333.33 59,788.71 26,508.42 100 0.00 7,916.67 600 0.00 0.00 300 0.000 0.000 0.00 7,916.67 600 0.00 7,916.67 600 0.00 7,916.67 600 0.00 0.00 0.00 0.00 0.00	April-23 April-23 Variance 110 1,527.68 1,500.00 27.68 121 112.16 114.75 (2.59) 122 103.88 102.00 1.88 131 500.00 500.00 0.00 132 0.00 41.67 (41.67) 210 1,204.44 333.33 (333.33) 310 317.68 333.33 (333.33) 315 0.00 833.33 (833.33) 315 0.00 833.33 (833.33) 316 0.00 0.00 0.00 420 53,347.82 20,833.33 32,514.49 990 50.05 333.33 (283.28) 59,788.71 26,508.42 33,280.29 100 0.00 7,916.67 (7,916.67) 0.00 0.00 0.00 0.00 300 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	April-23 April-23 Variance 2023 110 1,527.68 1,500.00 27.68 7,462.56 121 112.16 114.75 (2.59) 360.22 122 103.88 102.00 1.88 333.78 131 500.00 500.00 0.00 1,500.00 132 0.00 41.67 (41.67) 0.00 210 1,204.44 333.33 (5.65) 1,179.96 311 0.00 333.33 (15.65) 1,179.96 311 0.00 333.33 (333.33) 1,500.00 315 0.00 833.33 (833.33) 0.00 316 0.00 0.00 1,375.00 10,500.00 420 53,347.82 20,833.33 32,514.49 73,785.82 990 50.05 333.33 (283.28) 50.05 59,788.71 26,508.42 33,280.29 98,004.43 100 0.00 7,916.67 (7,916.67) 0.00	April-23April-23Variance20232023110 $1,527.68$ $1,500.00$ 27.68 $7,462.56$ $6,000.00$ 121 112.16 114.75 (2.59) 360.22 459.00 122 103.88 102.00 1.88 333.78 408.00 131 500.00 500.00 0.00 $1,500.00$ $2,000.00$ 132 0.00 41.67 (41.67) 0.00 166.67 210 $1,204.44$ 333.33 871.11 $1,332.04$ $1,333.33$ 310 317.68 333.33 (15.65) $1,179.96$ $1,333.33$ 311 0.00 833.33 (333.33) $1,500.00$ $1,333.33$ 315 0.00 833.33 (833.33) 0.00 $3,333.33$ 316 0.00 0.00 0.00 0.00 $5,000.00$ 420 $53,347.82$ $20,833.33$ $32,514.49$ $73,785.82$ $83,333.33$ 990 50.05 333.33 (283.28) 50.05 $1,333.33$ $59,788.71$ $26,508.42$ $33,280.29$ $98,004.43$ $106,033.67$ 100 0.00 <	April-23April-23Variance20232023Variance110 $1,527.68$ $1,500.00$ 27.68 $7,462.56$ $6,000.00$ $1,462.56$ $\$$ 121 112.16 114.75 (2.59) 360.22 459.00 (98.78) $\$$ 122 103.88 102.00 1.88 333.78 408.00 (74.22) $\$$ 131 500.00 500.00 0.00 $1,500.00$ $2,000.00$ (500.00) $$$ 132 0.00 41.67 (41.67) 0.00 166.67 (166.67) $$$ 210 $1,204.44$ 333.33 (15.65) $1,179.96$ $1,333.33$ (15.37) $$$ 310 317.68 333.33 (333.33) $1,500.00$ $1,333.33$ (153.37) $$$ 311 0.00 333.33 (333.33) $1,500.00$ $1,333.33$ (333.33) $$(333.33)$ (333.33) <	April-23 April-23 Variance 2023 2023 Variance 2023 110 1,527.68 1,500.00 27.68 7,462.56 6,000.00 1,462.56 \$ 18,000.00 121 112.16 114.75 (2.59) 360.22 459.00 (98.78) \$ 1,377.00 122 103.88 102.00 1.88 333.78 408.00 (74.22) \$ 1,224.00 131 500.00 500.00 0.00 1,500.00 2,000.00 (500.00) \$ 6,000.00 120 0.00 41.67 (41.67) 0.00 166.67 (166.67) \$ 500.00 11 0.00 333.33 (15.65) 1,179.96 1,333.33 (153.7) \$ 4,000.00 311 0.00 833.33 (333.33) 1,500.00 1,333.33 (15.00.00 \$ - 410 2,625.00 1,250.00 1,375.00 10,500.00 5,500.00 \$ 5 990

West Cental Wisconsin Biosolids Facility

month # 4

West Cental Wisconsin Biosolids Facility Budget Statement					month #	4		
The period of April 1-31, 2023	Current Month April-23	Budgeted April-23	Variance	YTD actual 2023	YTD Budget 2023	Variance	Budget 2023	% of Budget
Transfer from Replacement Fund	-	-	-	-	-	-	\$-	#DIV/0!
								-
Proecessing								
Processing Revenue	174,503.24	181,394.96	(6,891.72)	773,031.62	725,579.86	47,451.76	\$ 2,176,739.57	
Processing Expense	192,958.39	181,394.96	(11,563.43)	614,304.60	644,329.86	30,025.26	\$ 2,176,739.57	_
ting revenue	(18,455.15)	0.00	(18,455.15)	158,727.02	0.00	77,477.02		
Transportation								
Members	65,107.62	70,395.55	(5,287.93)	246,218.19	281,582.19	(35,364.00)		29%
Non-members	14,298.71	19,532.31	(5,233.60)	68,696.86	19,532.31	49,164.55	\$ 234,387.75	29%
al transportation expenses	79,406.33	89,927.86	(10,521.53)	314,915.05	301,114.51	13,800.54	\$ 1,079,134.33	29%
Grand Totals								
Revenue	263,937.15	271,322.83	(7 <i>,</i> 385.67)	1,088,905.29	1,085,291.30	3,613.99	\$ 3,255,873.90	33%
Expenses	272,364.72	271,322.82	1,041.90	929,219.65	1,004,041.30	(74,821.65)	\$ 3,255,873.90	29%
Net operating Income	(8,427.57)	0.00	(8,427.57)	159,685.64	81,250.00	78,435.64	\$ 0.00	
Pounds								
Member	290,995	290,289	706	1,256,998	1,161,156	95,842	3,483,468	36%
Non Members	47,577	60,471	(12,894)	210,389	241,882	(31,493)	725,646	
Total	338,572	350,760	(12,188)	1,467,387	1,403,038	64,349	4,209,114	35%
	Rate per pound		•	YTD Rate per po	und			

Budget Statement 5

West Cental Wisconsin Biosolids Facilit Budget Statement	y				month # 4	1		
The period of April 1-31, 2023	Current Month	Budgeted	., .	YTD actual	YTD Budget	., .	Budget	% of Budget
_	April-23	April-23	Variance	2023	2023	Variance	2023	_
Member Cost	0.5606	0.4990		0.4116	\$ 517,419.99		\$ 0.4990	
Non Member Cost	0.6269	0.5606		0.4605	\$ 96,884.61		\$ 0.5606	
total	0.5699	0.5097		0.4186	\$ 614,304.60		\$ 0.5097	

Budget Statement 6

Water/Wastewater Suppleme Position	Requirements of Position	Salary
Water/Wastewater Operator-in-	Operator-in-Training – Not certified in either Water or Wastewater.	Min PG 8
Training	Must pass either Water certification Grade 1 exam with subclass G	
Pay grade 8	and D or Basic Wastewater exam with 1 subclass w/in 12 months of	
	hire.	
	Will be Operator-in-training until experience requirements are met.	
	Manager will determine which area new hire will begin training in	
	based on department needs.	
Water/Wastewater Operator	Grade 1 Water Operator or Basic Wastewater Operator is achieved	Min PG 10
Pay grade 10	when required experience level is met, as determined by DNR.	
	All remaining required certifications must be completed within 36	
	months of placement in Operator role.	
	Required Certifications:	
	-WI Grade 1 water certification with subclass G and D	
	-WI Wastewater Op Cert Basic with subclass A1, B,C,D,L,P,SS	
	Incentive Pay	
	Operators will receiving an additional .25 for each required	\$1.75 increase
	certification/subclass received and maintained (max \$1.75). These	
	can be attained all at one time or at intervals but must be completed	
	within 36 months.	
	Advanced Level Wastewater Operator level attained (as determined by DNR)	\$1.00 increase
	*For purposed of this pay plan WI Grade 1 Water certification with	
	subclass G and D is considered 1 certification and WI Wastewater Op	
	Cert Basic with 1 subclass is considered 1 certification.	
	Study time – operators will have study time made available during	
	work hours to prepare for an upcoming certification exam for which	
	they are scheduled to take. Study time can be used in the two weeks	
	prior to the exam date. 4-8 hours of study time per certification	
	exam is allowable, should the operator require more time for a	
	specific exam, consult with manager to arrange for additional time.	
Nastewater Pay Plan		
Wastewater Operator (Lead) –	Not cross trained into water. Bill Swenson	PG 12 pay plan
Pay grade 12		



May 3, 2023

Randy Lindquist West Central Biosolids 677 Bio Avenue Ellsworth, WI 54011

Dear Randy,

MidWest*One* Bank (Bank) is pleased to provide the Borrower (defined below) with the following financing proposal, subject to final approval by the bank. Compliance with each of the terms and conditions set forth in this letter are conditions to closing or are agreements that remain in effect during the term of the loan.

I. <u>Construction Financing</u>

Borrower:	West Central Biosolids (WCB)
Purpose:	Facility improvements and modifications.
Amount:	\$6,422,000
Term:	18 months – Estimated June 1, 2023 through December 31, 2024
Rate:	Variable, 30 day SOPR + 100 bps. This rate equates to 6.05% today.
Advances:	Multiple advances as construction progresses.
Repayment:	Two semiannual interest payments with final principal and interest payment at maturity from long term financing.
Collateral:	TBD. Our assumption is this would be a first mortgage and/or a General Obligation of WCB.
Documents:	Prepared by public finance attorney
Costs:	Loan documentation costs Title work and draw fees with the title company
Follow up Do	cumentation: Board Authorization to proceed with financing

Bank Qualified Tax-Exempt Status verification Copy of agreements with member communities Copy of plans, specs, and bids







II. <u>Permanent Financing</u>

Option 1: SWAP Financing 20 year fixed rate. MidWestOne Bank has many years of experience using SWAPs to benefit borrowers looking for fixed rate long term financing. We partner with Chatham Financial to manage the SWAP and educate borrowers on the SWAP process. We could also recommend an Independent Registered Municipal Advisor if WCB is not already working with one.

Borrower:	West Central Biosolids
Donower.	West Central Diosonas
Purpose:	Fixed rate financing to take out construction financing
Amount:	\$6,422,000
Term:	20 years
Rate:	4.80% as of 5/4/23, fixed for 20 years. WCB would have the option to lock at a future date once the construction end date is finalized.
Repayment:	Monthly principal and interest payments amortizing over 20 years.
Collateral:	Same as above
Documents:	Attorney prepared
Costs:	Loan documentation costs
Costs: Option 2:	Loan documentation costs 10 Year Term / 20 Year Amortization
Option 2:	10 Year Term / 20 Year Amortization
Option 2: Borrower:	10 Year Term / 20 Year Amortization West Central Biosolids
Option 2: Borrower: Purpose:	10 Year Term / 20 Year Amortization West Central Biosolids Fixed rate financing to take out construction financing
Option 2: Borrower: Purpose: Amount:	10 Year Term / 20 Year Amortization West Central Biosolids Fixed rate financing to take out construction financing \$6,422,000





Collateral:	Same as above
Documents:	Attorney prepared

Costs: Loan documentation costs

III. <u>Reporting Requirements</u>

- A. Borrower shall furnish an annual copy of the audited financials.
- **B.** Borrower shall furnish quarterly financials
- **C.** With reasonable promptness, Borrower shall provide Bank with any additional information requested in writing by the Bank.

Thank you for this opportunity to assist with WCB's financing needs. MidWest*One* Bank is a \$6B community bank, small enough to remain close to our client's needs, and large enough to have deep expertise in the areas of business and public finance. We would enjoy having further discussions with you regarding this proposal. Please feel free to email me at merickson@midwestone.com or you can reach me directly at 715-294-5911. My office is in

<u>merickson(*a*)midwestone.com</u> or you can reach me directly at 715-294-5911. My office is in Osceola, WI.

Sincerely,

Mark G. Erickson Regional President

This communication was prepared to provide you with general information. MidWestOne Bank ("Bank") is not making a recommendation to you concerning the potential transaction referenced herein, including with respect to the structure, timing or terms of any such transaction. The Bank is acting in its own interests in this matter. The Bank is not acting as your municipal advisor and does not owe a fiduciary duty to you pursuant to Section 15B of the Securities Exchange Act. The information contained herein is not intended to be, and does not constitute, advice within the meaning of Section 15B of the Securities Exchange Act. The Bank recommends that you consult with your advisors before acting on the information and material provided.







532 South Knowles Avenue New Richmond, WI 54017-1735

bremer.com

May 15th, 2023

Board of Directors West Central Wisconsin Biosolids Facility 677 E Bio Ave Ellsworth, WI 54011

Dear Board:

Bremer Bank, N.A. (the "Bank") is pleased to offer the following Term Sheet to West Central Wisconsin Biosolids Facility. This is a Term Sheet and is meant for discussion purposes only. It is not to be construed in any way as a formal financing commitment. A formal financing commitment can only be issued following your acceptance of the terms and conditions contained in this Term Sheet and following formal approval from the appropriate credit approvers within Bremer Bank, N.A.

Borrower:	West Central Wisconsin Biosolids Facility (WCWBF)
Amounts:	Up to the lessor of \$6,422,000 or 65% of the appraised as-completed value of the WCWBF property located at 677 E Bio Ave, Ellsworth, WI, based on an appraisal to be ordered by the Bank.
Purpose:	To finance the Board's planned expansion of the facility in Ellsworth. Construction financing for 18 months then converting to a 5 or 10 year term loan.
Rates	
And Fees:	OPTION 1: VARIABLE RATE DURING CONSTRUCTION
	Construction Financing: Monthly interest only payments, calculated on the balance outstanding, at a rate equal to, Prime minus 1.0%; currently at 7.25%.
	Term Loan Options:
	 i. 5-year Federal Home Loan Bank rate plus 1.95% fixed for 5 years (for a current rate of 5.79% as of 05/10/23) for the initial 5-year period; or ii. 10-year Federal Home Loan Bank plus 1.95% fixed for 10 years (for a current rate of 6.27% as of 05/10/23) for a 10-year period.
	Rate on construction loan will automatically convert to the term option based on selection of term with a rate calculated from the Federal Home Loan Bank rate plus the margin selected. One time closing.

OPTION 2 – FIXED RATE

Construction Financing: Monthly interest only payments, calculated on the balance borrowed against, with a rate fixed at origination based on following options:

Term Loan Options:

- i. 5-year Federal Home Loan Bank rate plus 2.25% fixed for 5 years (for a current rate of 6.09% as of 05/10/23) for the initial 5-year period; or
- ii. 10-year Federal Home Loan Bank plus 2.25% fixed for 10 years (for a current rate of 6.57% as of 05/10/23) for a 10-year period.

Rate on Loan during construction will be the rate for the remainder of the term to calculate annual payments.

OPTION 3: Bank qualified tax-exempt financing option may be available.

If WCWBF qualifies there would be additional legal expenses, but rate structure would be:

- i. 10-year Federal Home Loan Bank plus 2.25% multiplied by a Bank Qualified taxexempt conversion rate of 0.79 fixed for 10 years (for a current rate of 5.19% as of 05/10/23) for a 10-year period.
- Fee: Origination fee of 1/4% payable at closing.

Amortization

- And Term: Loan will have a term up to 5 or 10 years and will have annual principal and interest sufficient to fully amortize Loan over 20-year period of payments.
- Collateral: Loan will be secured by a first commercial real estate mortgage, and a UCC filing on all business assets.

Financial

Reporting: Annual audited financial statements of WCWBF to be received no later than 180 days after fiscal year end ("FYE").

Annual operating budget.

Draws: Monthly draws will be monitored by the Bank and an inspecting architect and paid through the title company using standard industry practices for construction loan monitoring.

Financial

Requirement: Minimum debt service coverage ratio of 1.10X to be measured annually upon receipt of annual audited financial statements. Debt service coverage ratio is calculated as follows: (net income plus depreciation expense plus amortization expense plus interest expense) divided by (interest expense plus current portion of long-term debt).

Liquidity: Borrower agrees to maintain a minimum Liquidity of \$500,000 at all times. Liquidity will be defined as unrestricted and unencumbered cash or cash equivalents.

Other: West Central Wisconsin Biosolids Facility will maintain operating and reserve accounts at Bremer Bank, N.A. as longs as funds remain outstanding on any Bremer Bank, N.A. Loan.

Money Market account with the relationship will be at 4.00%

All documents and agreements contemplated by this proposal shall be prepared and/or approved by the Bank's legal counsel.

The loan will be subject to an environmental review. The Bank would review all existing environmental reports on the property to determine the need for further investigation.

Out-of-pocket fees incurred by the Bank in relation to closing the Loan, including appraisal, title insurance, survey, legal, recording, and other out-of-pocket fees to be reimbursed by the Borrower.

If the terms and conditions discussed within this Term Sheet are acceptable to you, please acknowledge this Term Sheet and scan it to me at Bremer Bank, N.A. no later than Friday, May 19th, 2023.

Very truly yours,

Bremer Bank, N.A.

tebo

By: Matt Diethert

Its: Market President

Accepted and agreed to this _____ day of May, 2023

West Central Wisconsin Biosolids Facility

By:

Its:



May 11, 2023

West Central Biosolids 677 Bio Ave. Ellsworth WI 54011

Dear Mr. Lindquist,

Thank you for allowing us the opportunity to bid on your improvement and modification project at your facility. We value the relationship we have with you and your commission members.

The Bank's term sheet is subject to the final credit committee's approval as well as its terms and conditions as described on the next page. These conditions will also include provisions reviewed by the Bank, as appropriate for this transaction and for transactions of this type. Accordingly, it should be recognized that this letter and the Summary of Terms and Conditions are indicative, but not exhaustive, as to the terms and conditions which would govern this credit facility.

Sincerely,

Rebecca Reinhardt SVP President Commercial/Consumer Lending

Citizens Community Federal N.A. ("Bank") is pleased to offer the following term sheet:

Summary of Terms and Conditions

Borrower(s): West Central Biosolids

Tax Exempt Revenue Bond in the amount: \$6,422,000

Purpose: Improve and modify the facility to improve and sustain operations for the next 20 years.

Term:

Interim Financing:

Construction loan from approximately June 30th, 2023 through December 31st, 2024.

Permanent Financing:

Estimating 15.5-year term loan from 01/01/25 through 01/01/2040

<u>Amortization</u>: CCF Bank will match contract expiration date with the communities that expire in 2040 or as dictating by the Revenue Bond. (Estimating 15.5 years after construction)

<u>Rate:</u> 6.25% fixed for 5 years which includes the construction period of 18 months. Loan will then reprice every 5 years thereafter at the 5-year Federal Home Loan Bank Rate plus 2.125%.

Payment Schedule: 18 months interest only and then monthly payments of principal and interest.

Collateral: Revenue Bond using qualified Bonding Agency

Prepayment Penalty: 3% during construction period if refinanced with another bank.

Loan Origination Fee: \$10,000 Origination fee paid at construction closing. Whether or not the loan is closed, you agree to pay upon demand all legal fees and expenses of our attorney, and any other out-of-pocket expenses that may be incurred by us regarding this loan.

This is a term sheet only and not a loan commitment.



First National Bank of River Falls

104 East Locust Street, P.O. Box 166 River Falls, WI 54022-0166 Phone 715-425-2401 Fax 715-425-2704

April 21, 2023

West Central Biosolids 677 Bio Avenue Ellsworth, WI 54011

RE: Potential Terms for proposed improvements to existing facility

To Whom It May Concern:

We are pleased to advise you that First National Bank of River Falls (the "Bank") proposes to provide financing to West Central Biosolids (the "Borrower"). This letter is a summary of the proposed credit facilities:

Interim Construction Loan for equipment and property improvements.

Amount:	Up to \$7,000,000, with a minimum \$1,600,000 in anticipated grant funding and \$1,500,000 in Borrower funds provided.
Maturity:	18-Months. Upon maturity the Interim Construction Loan will be refinanced into a Term Loan facility by the Bank or another financial institution.
Payments:	Monthly payments of interest only until maturity.
Pricing:	Interest rate to be fixed on the day of closing. Rate to be 2% above the then current 18- month Federal Home Loan Bank-Chicago (FHLB-C) fixed rate advance. For reference only, today's FHLB-C rate of 4.54% would result in an Interim Construction Loan rate of 6.54%.
Security:	First mortgage on the subject property and all business assets of the Borrower.

The above credit facility is subject to the following terms and conditions:

Satisfactory review of the project specifics including bids, detailed Sources and Uses of Funds related to the project, current Borrower financial information, and any other information required by the Bank.

Appraisals of the property and equipment in an amount sufficient to support the loan request.

Title Commitment satisfactory to the Bank indicating a first position on the subject property.

Flood Search indicating the property is not located within a flood plain.

The ability of the Bank to find a financial institution willing to participate in the Interim Construction Loan for any amount in excess of the Bank's Legal Lending Limit.

All the foregoing would be accomplished pursuant to agreements and other writings to be drafted by the Bank in form and substance acceptable to the Bank at its sole discretion.

THIS LETTER IS FOR DISCUSSION PURPOSES ONLY. IT IS NOT AN OFFER, AN AGREEMENT OR A COMMITMEN BY THE BANK. THE BANK HAS NO OBLIGATION TO PROVIDE ANY FINANCING, WHETHER OR NOT ANY TERMS OR CONDITIONS IN THIS LETTER ARE SATISFIED. No one will be legally bound until all agreements are executed and delivered. Notwithstanding the foregoing, in consideration of the services performed by and expenses of the Bank, by signing below the Borrower agrees to pay to the Bank, on demand, all of the Bank's costs and expenses incurred in connection with this letter and matters described in this letter, whether or not any such credit facilities are closed or funded.

This letter will be void if there is any material adverse change in the financial or other conditions of the business or property of the Borrower, as determined by the Bank in its sole discretion.

The terms and conditions in this letter will expire on June 1, 2023, if the letter is not accepted and acknowledged below.

We appreciate this opportunity to be of assistance to you. If you have any questions, please call me at 715-426-3122.

Sincerely,

FIRST NATIONAL BANK OF RIVER FAI

Matthew Russell Executive Vice President/Chief Credit Officer

ACCEPTANCE AND ACKNOWLEDGEMENT

WEST CENTRAL BIOSOLIDS

Randy Linquist, WCB Superintendent Date





May 16, 2023

Mr. Randy Lindquist, Superintendent 677 Bio Ave. Ellsworth, WI 54011

Re: Request for Proposal for Funding

Dear Mr. Lindquist,

Thank you for the opportunity allowing D.A. Davidson & Co. ("Davidson") to provide funding for improvements and modifications to your biosolids facility. Our proposal is not a commercial loan. Our proposal is to serve West Central Biosolids ("WCB") as either placement agent or senior managing underwriter on a tax-exempt financing solution.

Tax-Exempt Financing - The principal advantage of a tax-exempt financing solution for WCB is a lower interest cost in comparison to the interest rate on commercial lending opportunities. Because investors in tax-exempt bonds (including local banks) do not pay Federal income tax on interest payments received on the bonds, these investors are willing to accept an interest rate lower than the interest rate on comparable taxable loans, the interest on which is subject to Federal income taxation. Based on our discussions with Mr. Lindquist and a review of WCB's organizational documents, Davidson and Husch Blackwell (as bond counsel) have determined WCB has the ability to borrow funds on a tax-exempt basis.

Two Funding Solutions to Consider – Very similar to how cities, counties and schools issue tax exempt debt to fund their project financings, WCB has the ability to borrow tax-exempt debt through the issuance of a "direct placement loan" or through a "public issuance bond". Under either scenario, Davidson will work with WCB to finalize the financing plan and ensure the borrowing is structured as efficiently and effectively as possible. The direct loan placement borrowing will require WCB to pledge all revenues from the operation and grant a mortgage on the facility. A mortgage will require an appraisal, phase 1 environmental review and title insurance. We would also recommend rates and charges sufficient to cover debt service at 1.25x-1.35x debt service coverage ratio be adopted by the WCB Board prior to funding. A public bond issuance may not require a mortgage but will require a reserve fund for debt service be established. The primary difference between the two methods of delivery is the length of term for a fixed rate. Community and regional banks are not likely to fix a term beyond 10 years which requires a refinancing of the interest rate whereas a public market bond issue will have a fixed rate for the entire term of the bond therefore eliminating any future interest rate exposure.

Direct Placement Loan – As a registered Placement Agent, Davidson will serve as WCB's intermediary for the funding. We will solicit and negotiate terms from area banks, provide required documentation and coordinate all efforts necessary to affect the tax-exempt loan including the tax-exempt bond opinion from the bond attorney. The timing for a direct placement loan typically takes 30–45 days. The funding commitment would be received by the second or third week followed by closing and funding. The real estate matters should be able to be completed within the same 30 - 45 days.

Public Issuance Bond – As Underwriter for the bonds, Davidson will purchase the bonds directly from WCB and be responsible for selling them to investors. Davidson will coordinate all aspects of the issuance including the offering document, market the bond offering to investors, price the bonds and close the transaction. We will also coordinate the efforts of bond counsel. The timing for a public bond issue is typically 60 - 90 days with a commitment to underwrite received at the 60-day mark. Furthermore, a public bond issue may be structured to provide construction and permanent financing all in a single fixed rate borrowing.





Hypothetical Comparative Analysis – generally speaking, a tax-exempt funding solution should lower the cost of borrowing by approximately 1.85% – 2.25% net of fees for Davidson and the bond attorney. A summary of the indicative pricing and costs is presented below.

Tax Exempt Funding Solutions					
	Direct Bank Loan	Public Bond Issue			
Construction Financing & Permanent	Yes	Yes			
Fixed Rate	No	Yes			
Type of Facility During Construction	Draw Down	Funded at Closing			
Tax Exempt	Yes	Yes			
Mortgage	Yes	Possibly Not			
Reserve Fund	No	Yes			
Estimated Interest Rate	5.75% (1)	4.81% (2			
Estimated Financing Costs	\$65,000 (3)	\$ 160,000			
Estimated Interest Rate Including Fees	5.85% (4)	5.06% (4			
Estimated Total Interest	\$4,749,258 (5)	\$4,253,161 (5			
Estimated Annual Net Payment	\$560,000 (5)	\$550,000 (5			

(1) Assumes a ten year term and 20 year amortization

(2) Assumes a sixteen term and 20 year amortization

(3) does not include and bank fees that may be charged (4) Includes fee for Davidson and Husch Blackwell (bond attorney)

(5) Bank Loan is assumed fixed for first ten years / 20 year amortization. Bond Issue is fixed for 17 year term / 20 year amortization

About D.A. Davidson & Co. – D.A. Davidson & Co. is a subsidiary of Davidson Companies, an employee-owned financial services holding company founded in 1935 and headquartered in Montana. We have more than 1,400 associates working from 93 office locations in 25 states to deliver financial products and services to individual and institutional investors. We are also proud to help local governments and non-profit institutions access the capital markets in order to finance community-building projects of all types.

Although the focus of our business is in the Midwest, Mountain and Western regions of the country, D.A. Davidson maintains a strong national presence year-over-year, consistently ranking among the top national investment banks in taxexempt negotiated financings.

During 2022, D.A. Davidson ranked 4th among all investment banks in the nation for number of negotiated municipal bond issues, underwriting 292 transactions totaling \$3.6 billion. (*Source: Refinitiv, January 2022*).

D.A. Davidson's commitment to public finance is resolute, and our balance sheet strength and stability allows us to be a leading underwriter in both normal and challenging markets. We are focused on

2022 National Negotiated Ranking	gs by Number of	Issues	0	
Book Runner True Economics to Book Runner	Number of Issues	Rank	Mkt. Share	Par Amount (US\$ mil)
Stifel Nicolaus & Co Inc	701	1	15.3	16,001.8
Piper Sandler & Co	373	2	8.2	11,658.9
RBC Capital Markets	345	3	7.5	23,019.6
Raymond James	311	4	6.8	10,793.3
D A Davidson & Co	292	5	6.4	3,602.4
Robert W Baird & Co Inc	202	6	4.4	4,036.7
BofA Securities Inc	197	7	4.3	28,439.7
J P Morgan Securities LLC	153	8	3.4	28,889.0
Wells Fargo & Co	136	9	3.0	15,041.2
Morgan Stanley	131	10	2.9	20,013.9

building long-term relationships with our clients, and have avoided the problems experienced by so many of our competitors over the past decade due to our conservative business practices. As a result, both our municipal clients and investors have confidence that we will continue to provide capital, liquidity, and secondary market support in any market environment.

D.A. Davidson's Fixed Income Capital Market Division is comprised of 154 associates in 25 locations, including Des Moines, Denver, Kansas City, Omaha, Chicago, Memphis, Lake Oswego, Seattle, Spokane, Great Falls, Bozeman, and Norman, with fixed income trading desks located in Omaha, Denver and Seattle. D.A. Davidson has acted as underwriter or placement







agent on a broad array of municipal financings across the country ranging from under \$1 million to over \$100 million, working with a variety of state and local governments, public and private utilities, health care, higher education, public and charter schools, housing specialty districts and resorts, tribal financing and more. Over our 84-year history, D.A. Davidson has demonstrated expertise and commitment to our public sector clients.

D.A. Davidson is committed to providing a smooth, efficient process to secure effective and efficient financing for WCB. We look forward to the potential of working together on this project, and appreciate the opportunity to submit our proposal.

Best Regards,

sul Donna

Paul Donna Managing Director D.A. Davidson & Co. 612-499-3066 pdonna@dadco.com

c.c. Lynda Templin, Husch Blackwell

DISCLAIMER

Neither this material nor any of its contents may be disclosed, sold, or redistributed, electronically or otherwise, without prior written consent of Davidson Companies. The information presented herein is based on public information we believe to be reliable, prevailing market conditions, as well as our views at this point in time. We make no representation or warranty with respect to the accuracy or completeness of this material. Past performance is not necessarily indicative of future results. Davidson Companies does not assume any liability for any loss which may result from the reliance by any person upon such material. We make no representations regarding the legal, tax, regulatory, or accounting implications of entering into a Transaction.

Required Disclosure Pursuant to MSRB Rule G-23: An underwriter's primary role will be to purchase as principal, or arrange for the placement of the securities in a commercial arm's length transaction with the issuer, and may have financial and other interests that differ from those of the issuer.

D.A. Davidson & Co. is providing the information contained herein for informational purposes only in anticipation of being engaged as underwriter. The primary role of an underwriter is to purchase securities with a view to distribution in an arm's-length, commercial transaction with the issuer. Before acting on this information, it should be discussed with the financial and/or municipal, legal, accounting, tax and other advisors you deem appropriate. This proposal is submitted in response to your Request for Proposals received on June 21, 2021. The contents of this proposal and any subsequent discussions between us, including any and all information, recommendations, opinions, indicative pricing, quotations and analysis with respect to any municipal financial product or issuance of municipal securities, are provided to you in reliance upon the exemption provided for responses to requests for proposals or qualifications under the municipal advisor rules (the "Rules") of the Securities and Exchange Commission (Rule 15Ba1-1 et seq.).

In submitting this proposal, we are not undertaking to act as a "municipal advisor" to you or any other person within the meaning of Section 15B of the Securities Exchange Act of 1934 and the Rules. In connection with this proposal and the transactions described herein, we are not acting as a financial advisor or municipal advisor to you or any other person, and are not subject to any fiduciary duty to you or to any other person. We understand that you will consult with and rely on the advice of your own municipal, financial, tax, legal and other advisors in connection with your evaluation of this proposal and the transactions described herein.