



Shannon Chemical Corporation  
Post Office Box 376  
Malvern, Pennsylvania 19355



8:15 am

Southeastern Regional Services Group  
6 Park Row  
Mansfield, MA 02048

Attention: Moira Rouse  
Procurement Officer

Sealed Bid: SERSG Bid FY22 Water &  
Sewer Treatment Chemicals

Item #'s: #1, #2, #3, #10, #16 & #17

To be opened 04/21/21 @ 10:00 a.m.

BID QUOTATION SHEET Bid Opening Date April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
1	Liquid Potassium Hydroxide, gal/bulk (min. delivery 1,500)	\$ 6.17	per gallon	321,000 gallons	\$ 1,980,570.00
		Six	dollars and	Seventeen	cents
2	Liquid Potassium Hydroxide, gal/bulk (min. delivery 750)	\$ 5.27	per gallon	87,500 gallons	\$ 461,125.00
		Five	dollars and	Twenty Seven	cents
3	Liquid Potassium Hydroxide, 55 gal. drums	\$ 337.37	per drum	36 drums	\$ 12,145.32
		Three Hundred	dollars and	Thirty	cents
		Thirty Seven		Seven	
4	Sodium Fluoride, Coarse Crystals, lbs minimum delivery 40 bags	\$	per pound	34,000 pounds	\$ No Bid
			dollars and		cents
5	Hydrated Lime, lbs	\$	per pound	300,000 pounds	\$ No Bid
			dollars and		cents
6	Liquid Ferric Chloride, gal.	\$	per gallon	81,000 gallons	\$ No Bid
			dollars and		cents
7	Sodium Bisulfite, gal.	\$	per gallon	5,000 gallons	\$ No Bid
			dollars and		cents
8	Sodium Hydroxide 25% Solution, gal.	\$	per gallon	196,628 gallons	\$ No Bid
			dollars and		cents
9	Sodium Hydroxide 50% Solution, gallons	\$	per gallon	8,000 gallons	\$ No Bid
			dollars and		cents

Shannon Chemical Corporation, Daniel C. Flynn



04/14/21

Company Name -- Signature of Authorized Company Representative -- and date signed

BID QUOTATION SHEET Bid Opening Date April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
10	Potassium Permanganate, priced per lb (in 5-gal pails)	\$ 1.81	per pound	11,560 pounds	\$ 20,923.60
		One	dollars and	Eighty One	cents
11	Sodium hypochlorite 15% Solution, 5 gal. pails	\$ _____	per pail	810 pails	\$ No Bid
			dollars and		cents
12	Sodium hypochlorite 15% Solution, 15 gal. containers	\$ _____	per container	1,067 containers	\$ No Bid
			dollars and		cents
13	Sodium hypochlorite 15% Solution, 55 gal. drums	\$ _____	per drum	526 drums	\$ No Bid
			dollars and		cents
14	Sodium Hypochlorite 15% Solution, gal.s/bulk delivery	\$ _____	per gallon	171,267 gallons	\$ No Bid
			dollars and		cents
15	Polymer, in 275 gal totes, priced per lb (NE2276 equiv)	\$ _____	per pound	92,000 pounds	\$ No Bid
			dollars and		cents
16	Orthopolyphosphate (70/30 ortho/poly), 55 gal. drums	\$ 321.21	per drum	72 drums	\$ 23,127.12
		Three Hundred Twenty One	dollars and	Twenty One	cents
17	Citric Acid 50% solution, gallons (min. deliv 500 gal.)	\$ 8.27	per gallon	7,500 gallons	\$ 62,025.00
		Eight	dollars and	Twenty Seven	cents

Shannon Chemical Corporation, Daniel C. Flynn



04/14/21

Company Name -- Signature of Authorized Company Representative -- and date signed

BID QUOTATION SHEET Bid Opening April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
18	Liquid Chlorine 99.5% (150-lb containers), priced per lb	\$ _____	per pound	9,000 pounds	\$ no bid
		_____	dollars and	_____	cents
19	Polyaluminum Chloride, gallons (PCH-101 equiv.)	\$ _____	per gallon	35,000 gallons	\$ no bid
		_____	dollars and	_____	cents
20	Polyaluminum Chloride, gallons (PCH-180 equiv.)	\$ _____	per gallon	13,000 gallons	\$ no bid
		_____	dollars and	_____	cents
21	Ammonium Hydroxide 29%, 15-gallon poly pails	\$ _____	per pail	100 pails	\$ no bid
		_____	dollars and	_____	cents
22	Sodium Aluminate, gallons	\$ _____	per gallon	15,000 gallons	\$ no bid
		_____	dollars and	_____	cents
23	Glycerin Based Supplemental Carbon, gal.	\$ _____	per gallon	109,000 gallons	\$ no bid
		_____	dollars and	_____	cents
24	Sodium Chloride, food grade (50# bags) priced per lb	\$ _____	per pound	19,000 pounds	\$ no bid
		_____	dollars and	_____	cents

Shannon Chemical Corporation

*DCM*

04/14/21

Company Name -- Signature of Authorized Company Representative -- and date signed

## APPENDIX B: MUNICIPAL REFERENCES

List all municipalities in which you have had a contract for the Item on which you are bidding for the past two year period. References must include name and address of municipality, name and telephone number of key contact person.

City of Philadelphia (5 Plants) SE Plant, NE Plant, Queen Lane, Belmont, Baxter- Philadelphia PA  
1. Linda Kramer 215-685-6212

City of New York City, DEP, DT#1/DT#2, and Croton- Yonkers NY  
2. Will Melendez, 914-237-6802

Aqua America, Inc., Various Locations- 762 Lancaster Ave., Bryn Mawr PA  
3. Dave Marozzi 610-933-8289

4. \_\_\_\_\_

5. \_\_\_\_\_

6. \_\_\_\_\_

7. \_\_\_\_\_

8. \_\_\_\_\_

9. \_\_\_\_\_

10. \_\_\_\_\_

APPENDIX D: AFFIDAVIT OF CLERK OF CORPORATE BIDDER

I, Ann Arrell, certify as follows:

1. I am the Clerk of Shannon Chemical Corporation which is duly organized  
Print exact name of Corporation  
and incorporated under the laws of Massachusetts (or the State of Pennsylvania and is duly  
registered under M.G.L. Chapter 156D section 15.03 to do business in the Commonwealth of  
Massachusetts).

2. That the names, residential addresses and titles of the officers of the above-named corporation  
are as follows:

Daniel C. Flynn Vice President  
President

602 Jeffers Circle, Exton, PA 19341 Address  
Address

Karl Spivak Resident Agent (if a foreign corp.)  
Treasurer

602 Jeffers Circle, Exton, PA 19341 Address  
Address

3. That the above-named corporation was incorporated on October 21, 1971.

4. The federal tax I.D. number of said corporation is 23-1856793.

5. That the above-named corporation is in good standing with the Secretary of State of the  
Commonwealth of Massachusetts (or the State of Pennsylvania) and, to my best  
knowledge and belief, has filed all state tax returns and paid all state taxes required by law.  
(M.G.L. Chapter 62 Section 49A)

6. Daniel C. Flynn is authorized to sign contracts/agreements on behalf of  
Shannon Chemical Corporation pursuant to a vote of the Board of Directors/  
Print exact name of Corporation

Officers on March 25, 2021  
Date

Signed under the pains and penalties of perjury this 14<sup>th</sup> day of April, 2021

Ann Arrell  
Signature of Clerk Ann Arrell

APPENDIX E: CERTIFICATION OF BID

The undersigned, under the pains and penalties of perjury, certifies that this bid has been made and submitted in good faith and without collusion or fraud with any other person. As used in this section, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Shannon Chemical Corporation

\_\_\_\_\_  
Name of Company

D. C. Flynn Daniel C. Flynn  
\_\_\_\_\_  
Signature of Authorized Agent

04/14/21

Date



## Southeastern Regional Services Group

**ADDENDUM ONE issued 4/2/2021**

### **WATER & SEWER TREATMENT CHEMICALS 7/1/2021 – 6/30/2022 IFB**

This Addendum updates Medfield's Contact person, and North Attleborough's Quantity for item #23 Glycerin Based Supplemental Carbon. Revised pages 8, 19, and 23 are provided. All bidders for item #23 *must use* the corrected page 23 provided here.

ALL BIDDERS must acknowledge this Addendum below and include this page with their bid.

#### **Addendum One Received & Acknowledged:**

Signature

Daniel C. Flynn

Date 04/02/21