

Kemira Water Solutions
4321 W. 6th St.
Lawrence, KS 66049



Southeastern Regional Services Group
6 Park Row
Mansfield, MA 02048

BID FOR: Water & Sewer Treatment Chemicals
DATE DUE: 04/21/2021
TIME DUE: 10:00AM

SERSG Water Sewer Treatment Chemical IFB FY22
BID QUOTATION SHEET Bid Opening Date April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
1	Liquid Potassium Hydroxide, gal/bulk (min. delivery 1,500)	\$ <u>NO BID</u>	per gallon	321,000 gallons	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
2	Liquid Potassium Hydroxide, gal/bulk (min. delivery 750)	\$ <u>NO BID</u>	per gallon	87,500 gallons	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
3	Liquid Potassium Hydroxide, 55 gal. drums	\$ <u>NO BID</u>	per drum	36 drums	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
4	Sodium Fluoride, Coarse Crystals, lbs minimum delivery 40 bags	\$ <u>NO BID</u>	per pound	34,000 pounds	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
5	Hydrated Lime, lbs	\$ <u>NO BID</u>	per pound	300,000 pounds	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
6	Liquid Ferric Chloride, gal. Kemira P14-111	\$ <u>1.773</u>	per gallon	81,000 gallons	\$ <u>143,613.00</u>
				<u>One hundred forty three thousand six hundred thirteen</u> dollars and <u>zero</u> cents	
7	Sodium Bisulfite, gal.	\$ <u>NO BID</u>	per gallon	5,000 gallons	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
8	Sodium Hydroxide 25% Solution, gal.	\$ <u>NO BID</u>	per gallon	196,628 gallons	\$ <u>NO BID</u>
				_____ dollars and _____ cents	
9	Sodium Hydroxide 50% Solution, gallons	\$ <u>NO BID</u>	per gallon	8,000 gallons	\$ <u>NO BID</u>
				_____ dollars and _____ cents	

Kemira Water Solutions, Inc.

[Handwritten Signature]

4/15/2021

Company Name -- Signature of Authorized Company Representative -- and date signed

SERSG Water Sewer Treatment Chemical IFB FY22
BID QUOTATION SHEET Bid Opening Date April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
10	Potassium Permanganate, priced per lb (in 5-gal pails)	\$ <u>NO BID</u>	per pound	11,560 pounds	\$ <u>NO BID</u>
			dollars and		cents
11	Sodium hypochlorite 15% Solution, 5 gal. pails	\$ <u>NO BID</u>	per pail	810 pails	\$ <u>NO BID</u>
			dollars and		cents
12	Sodium hypochlorite 15% Solution, 15 gal. containers	\$ <u>NO BID</u>	per container	1,067 containers	\$ <u>NO BID</u>
			dollars and		cents
13	Sodium hypochlorite 15% Solution, 55 gal. drums	\$ <u>NO BID</u>	per drum	526 drums	\$ <u>NO BID</u>
			dollars and		cents
14	Sodium Hypochlorite 15% Solution, gal.s/bulk delivery	\$ <u>NO BID</u>	per gallon	171,267 gallons	\$ <u>NO BID</u>
			dollars and		cents
15	Polymer, in 275 gal totes, priced per lb (NE2276 equiv)	\$ <u>NO BID</u>	per pound	92,000 pounds	\$ <u>NO BID</u>
			dollars and		cents
16	Orthopolyphosphate (70/30 ortho/poly), 55 gal. drums	\$ <u>NO BID</u>	per drum	72 drums	\$ <u>NO BID</u>
			dollars and		cents
17	Citric Acid 50% solution, gallons (min. deliv 500 gal.)	\$ <u>NO BID</u>	per gallon	7,500 gallons	\$ <u>NO BID</u>
			dollars and		cents

Kemira Water Solutions, Inc. Ch Mu 4/5/2021
 Company Name -- Signature of Authorized Company Representative -- and date signed

BID QUOTATION SHEET Bid Opening Date April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
18	Liquid Chlorine 99.5% (150-lb containers), priced per lb	\$ <u>NO BID</u>	per pound	9,000 pounds	\$ <u>NO BID</u>
				dollars and	cents
19	Polyaluminum Chloride, gallons (PCH-101 equiv.)	\$ <u>NO BID</u>	per gallon	35,000 gallons	\$ <u>NO BID</u>
				dollars and	cents
20	Polyaluminum Chloride, gallons (PCH-180 equiv.)	\$ <u>NO BID</u>	per gallon	13,000 gallons	\$ <u>NO BID</u>
				dollars and	cents
21	Ammonium Hydroxide 29%, 15-gallon poly pails	\$ <u>NO BID</u>	per pail	100 pails	\$ <u>NO BID</u>
				dollars and	cents
22	Sodium Aluminate, gallons	\$ <u>NO BID</u>	per gallon	15,000 gallons	\$ <u>NO BID</u>
				dollars and	cents
23	Glycerin Based Supplemental Carbon, gal.	\$ <u>NO BID</u>	per gallon	100,000 gallons	\$ <u>NO BID</u>
				dollars and	cents
24	Sodium Chloride, food grade (50# bags) priced per lb	\$ <u>NO BID</u>	per pound	19,000 pounds	\$ <u>NO BID</u>
				dollars and	cents

Kemira Water Solutions, Inc.

4/5/2021

Company Name -- Signature of Authorized Company Representative -- and date signed

APPENDIX B: MUNICIPAL REFERENCES

List all municipalities in which you have had a contract for the Item on which you are bidding for the past two year period. References must include name and address of municipality, name and telephone number of key contact person.

1. See attached reference list
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

**Ferric Chloride References
Kemira PIX-111**

City of Salisbury, MD

1142 Marine Road
Salisbury, MD 21801
Al Porianda, Plant Manager
(410) 548-3180

Kent County, DE

139 Milford Neck Road
Milford, DE 19963
Keith Powell, Assistant Director Public Works
(302) 335-6006

Town of Hudson WWTP

1 Municipal Drive
Hudson, MA 01749
Mark Concheri, Chief Operator
(978) 568-9674

Monroe County, NY

200 County Office Building, 39 West Main Street
Rochester, NY 14614
Sean Wilcox, Buyer
(585) 753-1136

Great Lakes Water Authority

9300 West Jefferson, Suite 213
City of Detroit, MI
Michael Jurban, Laboratory Manager
(313) 999-3770

Madison Metropolitan District, WI

1610 Moorland Rd
Madison, WI 53713
Matthew Leitzen, Procurement Agent
(608) 222-1201 ext.110

APPENDIX D: AFFIDAVIT OF CLERK OF CORPORATE BIDDER

I, Gayla Walker, certify as follows:

1. I am the Clerk of Kemira Water Solutions, Inc which is duly organized
Print exact name of Corporation
and incorporated under the laws of Massachusetts (or the State of Delaware and is duly
registered under M.G.L. Chapter 156D section 15.03 to do business in the Commonwealth of
Massachusetts).

2. That the names, residential addresses and titles of the officers of the above-named corporation
are as follows:

<u>See attached list</u>	_____
President	Vice President
_____	_____
Address	Address
_____	_____
Treasurer	Resident Agent (if a foreign corp.)
_____	_____
Address	Address

3. That the above-named corporation was incorporated on 7/11/2000.

4. The federal tax I.D. number of said corporation is 59-3657872.

5. That the above-named corporation is in good standing with the Secretary of State of the
Commonwealth of Massachusetts (or the State of Delaware) and, to my best
knowledge and belief, has filed all state tax returns and paid all state taxes required by law.
(M.G.L. Chapter 62 Section 49A)

6. Christina Imbrogno is authorized to sign contracts/agreements on behalf of
11/2020 Kemira pursuant to a vote of the Board of Directors/
Print exact name of Corporation *see attached*
Officers on 11/2020
Date

Signed under the pains and penalties of perjury this 5 day of April, 2021

Gayla Walker
Signature of Clerk

**Kemira Water Solutions, Inc.
2021 Officers and Directors**

Board of Directors
Michael Cavallero
Manuel Moreau
Kelly Forrester

Officers	Title
Michael Cavallero	President
Paul Kimberling	Vice President, Finance & Accounting, Americas
Manuel Moreau	Vice President, Manufacturing and Logistics, Coag, I&W, NA
Kelly Forrester	Director, Supply Chain Management, Americas
Michael Clark	Vice President, R&D and Technology, Americas
Jackie Whitehead	Director, Human Resources, Americas
Kasthuri Ramkumar	Treasurer
Susan B. Radcliffe	Vice President & Secretary
Adisty Wilson	Assistant Secretary
Robert L. Turner, IV	Assistant Secretary

Address for all:

1000 Parkwood Circle, Suite 500
Atlanta, Georgia 30339

Massachusetts Registered Agent:

CT Corporation System
155 Federal Street, Suite 700
Boston, MA 02110

**Kemira Water Solutions, Inc.
2021 Officers and Directors**

Board of Directors
Michael Cavallero
Manuel Moreau
Kelly Forrester

Officers	Title
Michael Cavallero	President
Paul Kimberling	Vice President, Finance & Accounting, Americas
Manuel Moreau	Vice President, Manufacturing and Logistics, Coag, I&W, NA
Kelly Forrester	Director, Supply Chain Management, Americas
Michael Clark	Vice President, R&D and Technology, Americas
Jackie Whitehead	Director, Human Resources, Americas
Kasthuri Ramkumar	Treasurer
Susan B. Radcliffe	Vice President & Secretary
Adisty Wilson	Assistant Secretary
Robert L. Turner, IV	Assistant Secretary

Address for all:

1000 Parkwood Circle, Suite 500
Atlanta, Georgia 30339

KEMIRA WATER SOLUTIONS, INC.
CERTIFICATE OF THE SECRETARY

As of March 23, 2020

The undersigned, Susan B. Radcliffe, hereby certifies that she is the duly elected, qualified and acting Vice President and Secretary of Kemira Water Solutions, Inc., a Delaware corporation (the "Corporation"), and the undersigned hereby further certifies that:

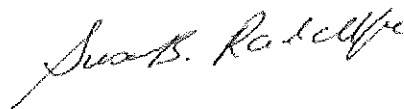
1. As of the date hereof, the persons named below are the duly elected and qualified officers of the Corporation holding the offices set forth opposite their respective names:

Officers	Title
Michael Cavallero	President
Paul Kimberling	Vice President, Finance & Accounting, Americas
Manuel Moreau	Vice President, Manufacturing and Logistics, Coag, I&W, NA
Kelly Forrester	Director, Supply Chain Management, Americas
Michael Clark	Vice President, R&D and Technology, Americas
Jackie Whitehead	Director, Human Resources, Americas
Kasthuri Ramkumar	Treasurer
Jason Burlison	Assistant Treasurer
Susan B. Radcliffe	Vice President & Secretary
Adisty Wilson	Assistant Secretary
Robert L. Turner, IV	Assistant Secretary

2. Attached hereto as Exhibit A is a true and correct excerpt from the resolutions adopted by the Board of Directors of the Corporation by Written Consent in Lieu of an Annual Meeting, dated September 17, 2019, which resolutions have not been in any way amended, modified, revoked or rescinded since their adoption and remain in full force and effect as of the date hereof.

3. Attached hereto as Exhibit B is a true and correct copy of the resolutions adopted by the Board of Directors of the Corporation by Written Consent in Lieu of a Special Meeting, dated January 1, 2020, which resolutions have not been in any way amended, modified, revoked or rescinded since their adoption and remain in full force and effect as of the date hereof.

IN WITNESS WHEREOF, the undersigned has executed this Certificate of the Secretary as of the date first written above.



Susan B. Radcliffe
Vice President and Secretary

EXHIBIT A

Written Consent of the Board of Directors in Lieu of an Annual Meeting, dated September 17,
2019

Removal and Appointment of Officers

RESOLVED, that all of the officers appointed by the Board prior to the date hereof is hereby removed from their respective offices;

FURTHER RESOLVED, that the following named persons be, and hereby are, elected to the offices of the Corporation opposite their respective names, each to serve until his/her successor is duly elected and qualified or his/her earlier resignation or removal:

Name	Title
Tuija Pohjolainen-Hiltunen	President
Paul Kimberling	Vice President, Finance & Accounting, Americas
Manuel Moreau	Director, Coagulants Manufacturing and Logistics Operations, I&W, Americas
Kelly Forrester	Director, Supply Chain Management, Americas
Michael Clark	Vice President, R&D and Technology, Americas
Jackie Whitehead	Director, Human Resources, Americas
Kasthuri Ramkumar	Treasurer
Jason Burlison	Assistant Treasurer
Susan B. Radcliffe	Vice President & Secretary
Adisty Wilson	Assistant Secretary

FURTHER RESOLVED, that the above-named officers are empowered to carry out the day-to-day business of the Corporation, subject to the direction and control of the Corporation's Board; and

FURTHER RESOLVED, that each of the officers of the Corporation be, and each of them, with full authority to act without the others, hereby is, authorized and directed to do and perform, or cause to be done and performed, all such acts, deeds, and things and to make, execute and deliver, or cause to be made, executed and delivered, all such agreement, undertakings, documents, instruments, or certificates in the name and on behalf of the Corporation or otherwise as each such officer may deem necessary or appropriate to effectuate or carry out fully the purpose and intent of the foregoing resolutions.

Signature Authority

FURTHER RESOLVED, that **Melanie Lefebvre** ("*Lefebvre*"), **Christina Imbrogno** ("*Imbrogno*"), **Gayla Walker** ("*Walker*"), **Claudine Ouellet** ("*Ouellet*") and **Claire Dessureault** ("*Dessureault*"), as authorized persons, are hereby authorized, empowered and directed, by and on behalf of the Corporation to execute and deliver in the name and on behalf of the Corporation product bids and product contracts for the sale of inorganic coagulants to municipal customers and

advanced water treatment customers for the Industry and Water Segment, excluding industrial customers for oil and gas applications.

EXHIBIT B

Written Consent of the Board of Directors in Lieu of a Special Meeting, dated January 1, 2020

Resignation of Officer

NOW, THEREFORE, BE IT RESOLVED, that effective as of January 1, 2020, the resignation of Tuija Pohjolainen-Hiltunen as President of the Corporation is hereby accepted.

Appointment of Officers

FURTHER RESOLVED, that effective as of January 1, 2020, Michael Cavallero be, and hereby is, appointed as President of the Corporation to serve until his successor is duly elected and qualified or until his earlier resignation or removal;

FURTHER RESOLVED, that effective as of January 1, 2020, Robert L. Turner, IV be, and hereby is, appointed as the Assistant Secretary of the Corporation to serve until his successor is duly elected and qualified or until his earlier resignation or removal.

Signature Authority

NOW, THEREFORE, BE IT RESOLVED, that effective as of the date hereof, the signature authority granted by the Board to Melanie Lefebvre, as an authorized person, is hereby rescinded;

FURTHER RESOLVED, that effective as of the date hereof, the signature authority granted by the Board to Claudine Ouellet, as an authorized person, is hereby rescinded;

FURTHER RESOLVED, that effective as of the date hereof, the signature authority granted by the Board to Claire Dessureault, as an authorized person, is hereby rescinded;

Title Change for Officer

WHEREAS, the Board previously appointed **Manuel Moreau** ("*Moreau*") as an officer of the Corporation with the title **Director, Coagulants Manufacturing and Logistics Operations, I&W, Americas**; and

NOW, THEREFORE, BE IT RESOLVED, that effective as of January 1, 2020, Moreau's title shall be changed to **Vice President, Manufacturing and Logistics, Coag, I&W, NA** and the Board hereby ratifies, confirms and approves Moreau's appointment as an officer of the Corporation.

APPENDIX E: CERTIFICATION OF BID

The undersigned, under the pains and penalties of perjury, certifies that this bid has been made and submitted in good faith and without collusion or fraud with any other person. As used in this section, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Kemira Water Solutions, Inc.

Name of Company



Signature of Authorized Agent

4/5/2021

Date