

SEALED BID ENCLOSED



12:25 pm



Coyne  
Chemical

*Chemicals for the Industries Since 1868*

3015 State Road, Croydon, PA 19021-6997

Attn: Mrs. Moira Rouse, Procurement Officer  
Southeastern Regional Services Group, W.A.  
6 Park Row  
Mansfield, MA 02048

SEALED BID ENCLOSED  
BID TITLE: WATER & SEWER TREATMENT CHEMICALS  
BID DUE: 4/21/2021 @ 10:00AM

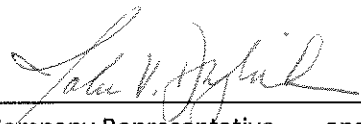
SEALED BID ENCLOSED

SERSG Water Sewer Treatment Chemical IFB FY22  
**BID QUOTATION SHEET Bid Opening Date April 21, 2021**

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
1	Liquid Potassium Hydroxide, gal/bulk (min. delivery 1,500)	\$ No Bid	per gallon	321,000 gallons	\$ No Bid
				dollars and	cents
2	Liquid Potassium Hydroxide, gal/bulk (min. delivery 750)	\$ No Bid	per gallon	87,500 gallons	\$ No Bid
				dollars and	cents
3	Liquid Potassium Hydroxide, 55 gal. drums	\$ No Bid	per drum	36 drums	\$ No Bid
				dollars and	cents
4	Sodium Fluoride, Coarse Crystals, lbs minimum delivery 40 bags	\$ No Bid	per pound	34,000 pounds	\$ No Bid
				dollars and	cents
5	Hydrated Lime, lbs	\$ No Bid	per pound	300,000 pounds	\$ No Bid
				dollars and	cents
6	Liquid Ferric Chloride, gal.	\$ No Bid	per gallon	81,000 gallons	\$ No Bid
				dollars and	cents
7	Sodium Bisulfite, gal.	\$ No Bid	per gallon	5,000 gallons	\$ No Bid
				dollars and	cents
8	Sodium Hydroxide 25% Solution, gal.	\$ No Bid	per gallon	196,628 gallons	\$ No Bid
				dollars and	cents
9	Sodium Hydroxide 50% Solution, gallons	\$ No Bid	per gallon	8,000 gallons	\$ No Bid
				dollars and	cents

George S. Coyne Chemical Co., Inc.  
 3015 State Road  
 Croydon, PA 19021-6997  
 Phone: 215-785-3000 Fax: 215-785-1585

George S. Coyne Chemical Co., Inc.



4/15/2021

Company Name -- Signature of Authorized Company Representative -- and date signed

John V. Drzewicki, Director of Sales and Product Development Page 21


SERSG Water Sewer Treatment Chemical IFB FY22  
**BID QUOTATION SHEET Bid Opening Date April 21, 2021**

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
10	Potassium Permanganate, priced per lb (in 5-gal pails)	\$ 1.9485	per pound	11,560 pounds	\$ 22,524.66
			One dollars and	Nine Thousand Four Hundred Eighty-Five Ten-Thousandths cents	
11	Sodium hypochlorite 15% Solution, 5 gal. pails	\$ No Bid	per pail	810 pails	\$ No Bid
			dollars and	cents	
12	Sodium hypochlorite 15% Solution, 15 gal. containers	\$ No Bid	per container	1,067 containers	\$ No Bid
			dollars and	cents	
13	Sodium hypochlorite 15% Solution, 55 gal. drums	\$ No Bid	per drum	526 drums	\$ No Bid
			dollars and	cents	
14	Sodium Hypochlorite 15% Solution, gal.s/bulk delivery	\$ No Bid	per gallon	171,267 gallons	\$ No Bid
			dollars and	cents	
15	Polymer, in 275 gal totes, priced per lb (NE2276 equiv)	\$ 1.4244	per pound	92,000 pounds	\$ 131,044.80
			One dollars and	Four Thousand Two Hundred Forty-Four Ten-Thousandths cents	
16	Orthopolyphosphate (70/30 ortho/poly), 55 gal. drums **	\$ 568.5714*	per drum	72 drums	\$ 40,937.14
			Five Hundred Sixty-Eight dollars and	Five Thousand Seven Hundred Fourteen Ten-Thousandths cents	
17	Citric Acid 50% solution, gallons (min. deliv 500 gal.)	\$ No Bid	per gallon	7,500 gallons	\$ No Bid
			dollars and	cents	

*\*We respectfully request that consideration be given to the net weight in each supplier's drum. Not all suppliers fill to the same level. CP-719 has 610 net pounds per 55 gallon drum. Price per pound is \$0.9321.*

*\*\*Coyne is offering an alternative bid to one (1) drum deliveries. This price is for a minimum of 4 drums per delivery. Alternate is \$342.9091/drum with an extended price of \$24,689.46. Three hundred Forty Two Dollars and Nine Thousand Ninety-One Ten-Thousandths Cents. Price per lb. is \$0.5621.*

George S. Coyne Chemical Co., Inc.  
 3015 State Road  
 Croydon, PA 19021-6997  
 Phone: 215-785-3000 Fax: 215-785-1585

George S. Coyne Chemical Co., Inc.  4/15/2021

Company Name -- Signature of Authorized Company Representative -- and date signed

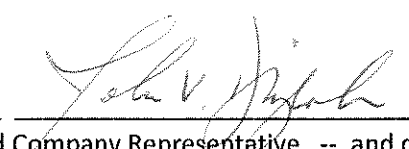
John V. Drzewicki, Director of Sales and Product Development Page 22

BID QUOTATION SHEET Bid Opening April 21, 2021

#	<u>Item Description</u>	<u>Bid Price</u>	<u>Unit</u>	<u>Total Quantity</u>	<u>Total Amount of Bid</u>
18	Liquid Chlorine 99.5% (150-lb containers), priced per lb	\$ No Bid	per pound	9,000 pounds	\$ No Bid
			dollars and		cents
19	Polyaluminum Chloride, gallons (PCH-101 equiv.)	\$ No Bid	per gallon	35,000 gallons	\$ No Bid
			dollars and		cents
20	Polyaluminum Chloride, gallons (PCH-180 equiv.)	\$ No Bid	per gallon	13,000 gallons	\$ No Bid
			dollars and		cents
21	Ammonium Hydroxide 29%, 15-gallon poly pails	\$ No Bid	per pail	100 pails	\$ No Bid
			dollars and		cents
22	Sodium Aluminate, gallons	\$ No Bid	per gallon	15,000 gallons	\$ No Bid
			dollars and		cents
23	Glycerin Based Supplemental Carbon, gal.	\$ No Bid	per gallon	109,000 gallons	\$ No Bid
			dollars and		cents
24	Sodium Chloride, food grade (50# bags) priced per lb	\$ No Bid	per pound	19,000 pounds	\$ No Bid
			dollars and		cents

**GEORGE S. COYNE CHEMICAL CO., INC.**  
**deliveries are Monday through Friday**  
**within five (5) to seven (7) business days**  
**after receipt of order**

George S. Coyne Chemical Co., Inc.



4/15/2021

Company Name -- Signature of Authorized Company Representative -- and date signed

John V. Drzewicki, Director of Sales and Product Development Page 23

## APPENDIX B: MUNICIPAL REFERENCES

List all municipalities in which you have had a contract for the Item on which you are bidding for the past two year period. References must include name and address of municipality, name and telephone number of key contact person.

1. PA American Water, 3906 Church Rd., Mt. Laurel, NJ 08054 / Robert Fredericks 856-727-6204
2. NJ American Water, 500 Grove St., Haddon Heights, NJ 08035 / Robin Casile 609-764-4919
3. Aqua America, 762 Lancaster Ave., Bryn Mawr, PA 19010 / Jake Grasch 610-645-1199
4. Suez-North America, 461 From St., Paramus, NJ 07652 / Harshul Cacho 201-634-4236
5. NY Citywide Procurement, 59-17 Junction Blvd. 17th Fl., Flushing NY 11373 / Vincent Edwards 212-386-0431
6. Lower Bucks Joint MA, 7811 New Falls Rd., Levittown, PA 19058 / Vijay Rajput 215-945-7400
7. Northampton Borough MA, 1 Clear Springs Dr., Northampton, PA 18067 / Gerald J. Deily 610-212-6711
8. Village of Catskill, Catskill, 422 Main St., NY 12414 / John Shultz 518-945-1839
9. Town of Perryville, 515 Broad St., Perryville, MD 21903 / Kelli Jamison 410-642-6066
10. Borough of Schuylkill Haven, 333 Center Ave., Schuylkill Haven, PA 17972 / Kathy 570-385-2841

APPENDIX D: AFFIDAVIT OF CLERK OF CORPORATE BIDDER

I, John V. Drzewicki, Director of Sales and Product Development certify as follows:

1. I am the Clerk of George S. Coyne Chemical Co., Inc. which is duly organized  
George S. Coyne Chemical Co., Inc.  
Print exact name of Corporation  
and incorporated under the laws of Massachusetts (or the State of Delaware and is duly  
registered under M.G.L. Chapter 156D section 15.03 to do business in the Commonwealth of  
Massachusetts).

2. That the names, residential addresses and titles of the officers of the above-named corporation  
are as follows:

Thomas H. Coyne  
President

Donald C. Helwig  
Vice President

3015 State Rd., Croydon, PA 19021  
Address

3015 State Rd., Croydon, PA 19021  
Address

Ruth H. Campos  
Treasurer

Precision Corporate Service, Inc.  
Resident Agent (if a foreign corp.)

3015 State Rd., Croydon, PA 19021  
Address

18 Tremont St., Ste 146, Boston, MA  
Address

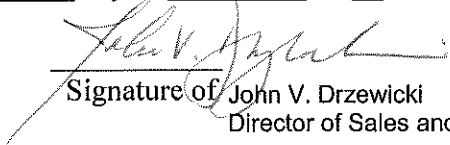
3. That the above-named corporation was incorporated on January 13, 1920.

4. The federal tax I.D. number of said corporation is 23-0497800.

5. That the above-named corporation is in good standing with the Secretary of State of the  
Commonwealth of Massachusetts (or the State of Delaware) and, to my best  
knowledge and belief, has filed all state tax returns and paid all state taxes required by law.  
(M.G.L. Chapter 62 Section 49A)

6. John V. Drzewicki is authorized to sign contracts/agreements on behalf of  
George S. Coyne Chemical Co., Inc. pursuant to a vote of the Board of Directors/  
George S. Coyne Chemical Co., Inc.  
Print exact name of Corporation  
Officers on April 12, 2018  
Date

Signed under the pains and penalties of perjury this 15th day of April, 2021.

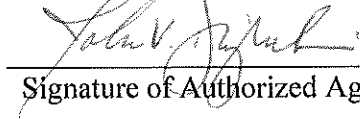
  
Signature of John V. Drzewicki  
Director of Sales and Product Development

APPENDIX E: CERTIFICATION OF BID

The undersigned, under the pains and penalties of perjury, certifies that this bid has been made and submitted in good faith and without collusion or fraud with any other person. As used in this section, the word "person" shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

George S. Coyne Chemical Co., Inc.

Name of Company



Signature of Authorized Agent John V. Drzewicki, Director of Sales and Product Development

03/26/2021

Date



*Chemicals for the Industries Since 1868*

**George S. Coyne Chemical Co., Inc.**

3015 State Road, Croydon, PA 19021-6997  
215 785-3000 215 785-1585 FAX 800 523-1230 ORDER ENTRY

## **AFFIDAVIT**

"Bid price shall include pickup of empty totes by the successful bidder with proper recycling of same"

The GEORGES. COYNE CHEMICAL CO., INC. respectfully takes exception to the above statement regarding pickup of empties on page 13 paragraph 2. Coyne Chemical does not accept return of empty totes or drums.

For the collection of empty totes and drums, Coyne Chemical recommends the customer contact National Container Group (NCG) for free pickup. 1-800-774-6956 or [pickup@nationalcontainer.com](mailto:pickup@nationalcontainer.com).

GEORGE S. COYNE CHEMICAL CO., INC.

A handwritten signature in cursive script, appearing to read 'John V. Drzewicki', written over a horizontal line.

John V. Drzewicki, Director of Sales and  
Product Development





*Chemicals for the Industries Since 1868*

**George S. Coyne Chemical Co., Inc.**

3015 State Road, Croydon, PA 19021-6997  
215 785-3000 215 785-1585 FAX 800 523-1230 ORDER ENTRY

April 15<sup>th</sup>, 2021

Attn: Mrs. Moira Rouse, Procurement Officer  
Southeastern Regional Services Group, MA  
6 Park Row  
Mansfield, MA 02048

Re: Corporate Resolution

Dear Who it may concern;

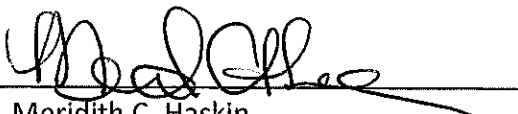
Pursuant to your request for information regarding the Corporate Resolution

Due to limited staff as a result of the COVID-19 Pandemic; John V. Drzewicki, Director of Sales and Product Development has been duly authorized to sign bids for sale of chemical products and chemical delivery services in excess of \$250,000.00 on behalf of the George S. Coyne Chemical Co. Inc. and it's wholly owned Subsidiary, Sterling Water Systems LLC.

Should you have any other questions or concerns, please feel free to contact us at 215-785-3000

Thank you for allowing the George S. Coyne Chemical Co., Inc. be of use to you for your chemical and environmental needs.

Regards,

  
Meredith C. Haskin  
Assistant Secretary / Controller

File

**GEORGE S. COYNE CHEMICAL CO., INC.**  
**(A Delaware business corporation)**

**CERTIFIED COPY OF RESOLUTIONS**

Charles C. Coyne hereby certifies that he is the Secretary of the George S. Coyne Chemical Co., Inc., and that by resolution at a meeting of the Board of Directors at which all directors were present, held April 12, 2018, the following individuals were unanimously elected to the offices indicated; and it is further certified that they continue to hold the said offices as of the date of this certification:

Thomas H. Coyne	-	President and Chief Executive Officer (CEO)
Donald C. Helwig	-	Vice President-Finance, Chief Financial Officer (CFO), Treasurer
Charles C. Coyne	-	Vice President-Legal, Secretary
Thomas H. Coyne, Jr	-	Vice President-Sales
Meridith C. Haskin	-	Controller, Assistant Secretary
Ruth Campos	-	Assistant Treasurer

The following individuals were appointed by the President to the following positions:

Sherry Dugan	-	Bid Administration Manager
Carolyn Mair-Basiura	-	Bid Administrator
Greg Woodrow	-	Bid Administrator
Suzanne Tustin	-	Bid Administrator
Patti Leffler	-	Bid Administrator

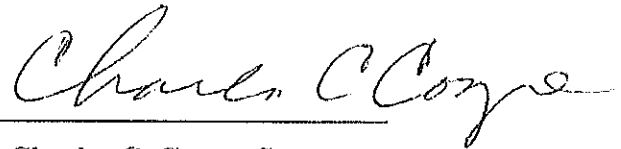
**And it is further certified that the following resolution providing for the blanket approval of authority of officers to enter into contracts for sale of chemicals and allied products was duly approved at the same meeting, as follows, and are still in full force and effect, without amendment, as of the date of this certification:**

RESOLVED, that any one of the following officers is authorized to execute all ordinary and usual contracts related to the sale of chemicals and allied products to the Corporation's customers without prior approval by the Board of Directors, and also incidental documents in connection with such contracts; excepting that any individual contract in excess of \$250,000.00 shall require the signature of the President or Vice President - Finance.

President  
Vice President-Finance, Treasurer  
Vice President-Legal  
Vice President-Sales  
Controller  
Secretary  
Assistant Secretary  
Assistant Treasurer

FURTHER RESOLVED, that any one of the Secretary, Assistant Secretary, Treasurer, Assistant Treasurer, Bid Administration Manager, or Bid Administrators of the Corporation is authorized to attest the Corporation's execution of any of the above documents.

Date: 4/15/2021

A handwritten signature in cursive script that reads "Charles C. Coyne". The signature is written in black ink and is positioned above a horizontal line.

Charles C. Coyne, Secretary



*Chemicals for the Industries Since 1868*

**George S. Coyne Chemical Co., Inc.**

3015 State Road, Croydon, PA 19021-6997  
215 785-3000 215 785-1585 FAX 800 523-1230 ORDER ENTRY

April 15, 2021

Attn: Mrs. Moira Rouse, Procurement Officer  
Southeastern Regional Services Group, MA  
6 Park Row  
Mansfield, MA 02048

**Bid Due: April 21, 2021 @ 10:00 AM**

**Bid Title: Water & Sewer Treatment Chemicals**

May we please have a tabulation of the bids received after the referenced bid opening?

If it would be convenient, you may fax the results to the following: Attn: Bid Department at (215) 785-1585, or email them to [BidAdministration@CoyneChemical.com](mailto:BidAdministration@CoyneChemical.com).

Thank you.

Sincerely,

George S. Coyne Chemical Co., Inc.  
Bid Administration Department



## Southeastern Regional Services Group

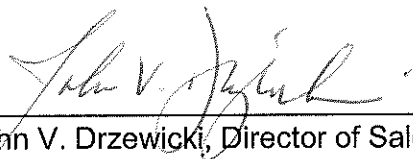
**ADDENDUM ONE issued 4/2/2021**

**WATER & SEWER TREATMENT CHEMICALS 7/1/2021 – 6/30/2022 IFB**

This Addendum updates Medfield's Contact person, and North Attleborough's Quantity for item #23 Glycerin Based Supplemental Carbon. Revised pages 8, 19, and 23 are provided. All bidders for item #23 *must use* the corrected page 23 provided here.

ALL BIDDERS must acknowledge this Addendum below and include this page with their bid.

**Addendum One Received & Acknowledged:**

Signature  Date 04/05/2021  
John V. Drzewicki, Director of Sales and Product Development